INVESTOR PRESENTATION
OCT 2026

GRAVITA
We recycle to save environment

Towards Clean,

Green & Sustainable Future

GRAVITA

We recycle to save environment

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34 YEAR OF BUSINESS EXCELLENCE

GRAVITA
We recycle to save environment

Started In 1992 By

First Generation Entrepreneur
Rajat Agrawal at Jaipur

We are on an AMAZING JOURNEY

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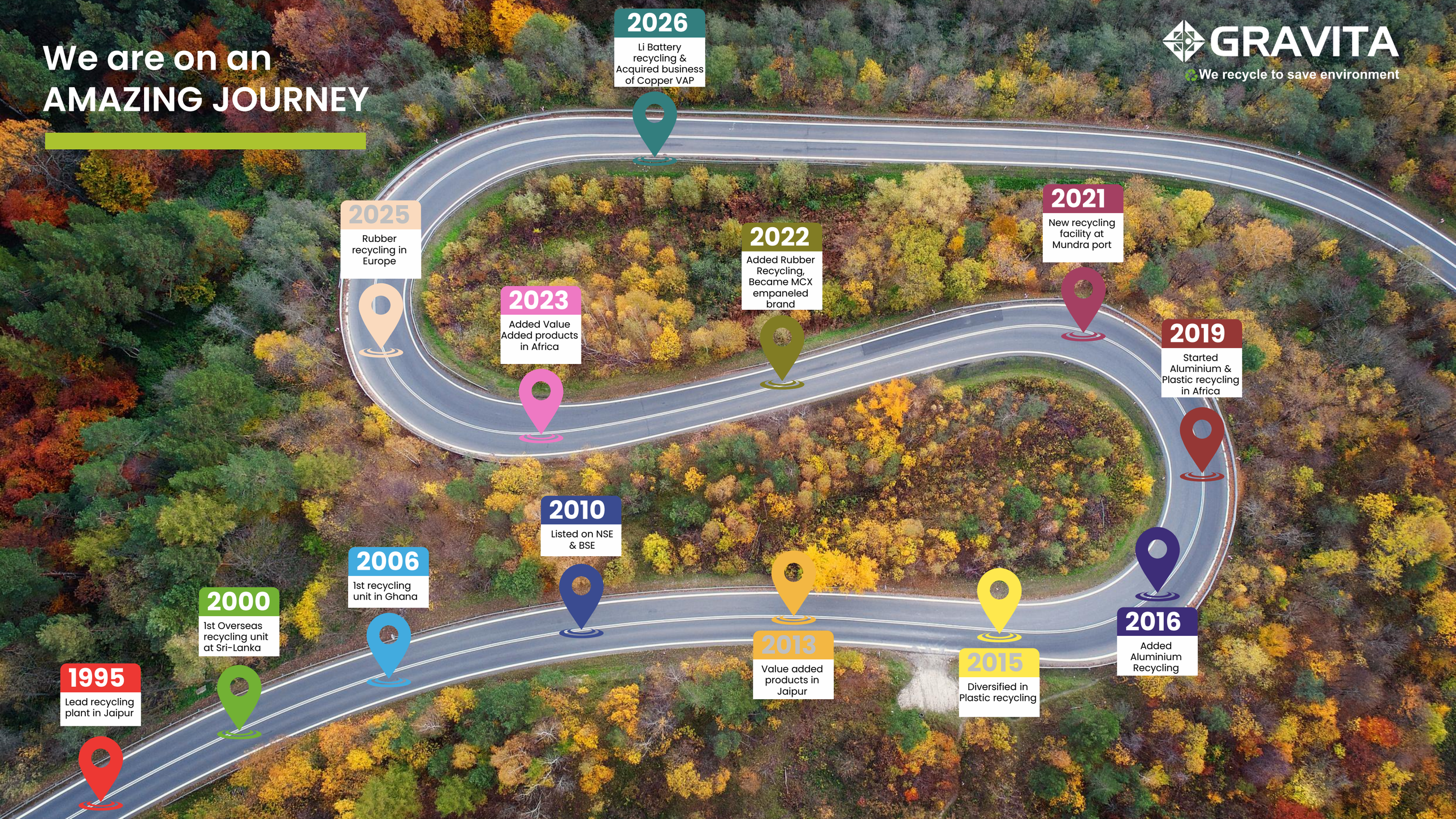

Building a **Green** World through **Recycling**

Unwavering commitment to sustainability-driven values continues to light the growth path.

GRAVITA

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Vision

To be the most valuable company in the recycling space globally.

Core Values

- Fairness
- Trust
- Respect
- Passion
- Nurturing Relationship

Business Verticals

- Lead
- Aluminium
- Plastic
- Rubber
- Turnkey Solutions
- Copper - VAP
- Lithium

Mission

Rank among the top five global recycling companies , driven by

- Diversification
- Sustainable growth
- Eco-friendly innovation
- Stakeholder value creation

Social Responsibility

- Community development
- Advance education
- Combat hunger
- Safeguard the environment

Upcoming Diversifications

- Copper recycling
- Steel

Management Commentary & Business Outlook

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"**Gravita** continued to strengthen its growth trajectory in H1FY27, driven by strategic capacity expansion, operational excellence, and an increasing focus on value-added products. The Company reported revenue of Rs. 2902 crore, EBITDA of Rs. 288 crore, and PAT of Rs. 208 crore during H1FY27. Following the strategic acquisition of Rashtriya Metal Industries Limited (RMIL), Gravita has further strengthened its copper recycling strategy by announcing a significant capacity expansion in Gujarat, to be funded entirely through internal accruals. This expansion complements the RMIL acquisition and reinforces the Company's strategy of building a diversified, integrated and value-added non-ferrous recycling business. With continued capacity additions across existing and new verticals, Gravita is progressing steadily towards its long-term installed capacity target for FY29.

Aligned with **VISION 2030**, Gravita aims to drive scalable, diversified and sustainable growth through expansion across core recycling segments and new verticals, including copper, rubber and steel. The Company targets a 20–25% volume CAGR, 30–35% profitability growth, and a sustained ROIC of approximately 25%, supported by rising contributions from value-added products (~60%+) and non-lead businesses (~50%+), alongside greater renewable power usage and improved energy efficiency. With a focus on shareholder value creation, return-accretive growth and judicious capital allocation, Gravita remains committed to strengthening its global recycling platform and creating sustainable long-term value for its stakeholders."

Vision 2030

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Scalable Growth with Diversification

- Expansion across core recycling segments
- Expansion in new verticals: Copper, Rubber & Steel

Evolving Business Mix

- Increasing share of value-added products (~60%+)
- Expanding contribution from non-lead businesses (~50%+)

Disciplined Growth Targets

- ~20–25% Volume CAGR
- ~ Sustain high ROIC (~25%)
- ~30–35% profitability growth

Sustainable & Efficient Operations

- Higher renewable power usage (~25–30%)
- Improved energy efficiency (~8–10% reduction)

Our Priorities

Shareholder value creation → Return accretive growth → Judicious use of capital

Financial Highlights

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25 %
Revenue CAGR - 5 Yrs

9-10%
Consistent EBITDA margins

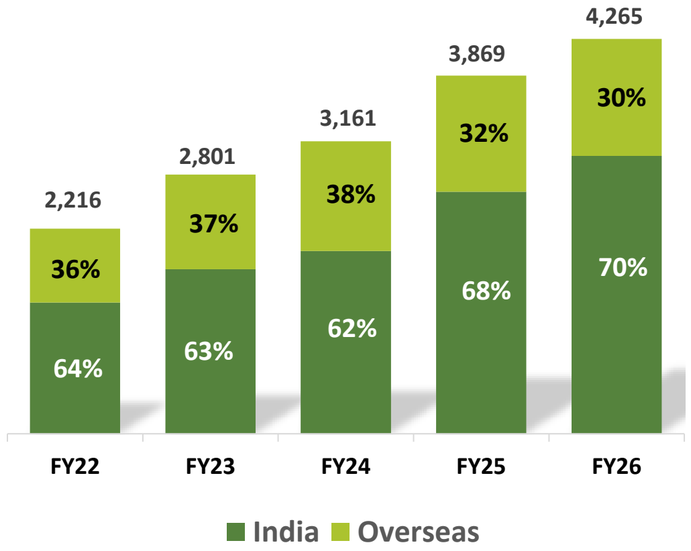
AA
External credit rating from ICRA

48%
PAT CAGR - 5 Yrs

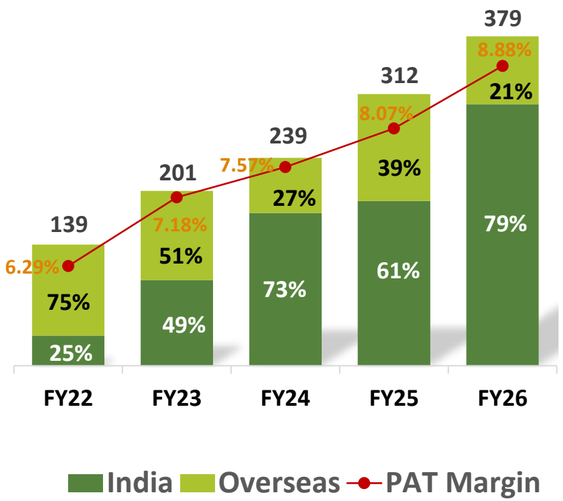
Locking the margins
Back-to-back hedging mechanism in place

15 Years
Dividend payouts history

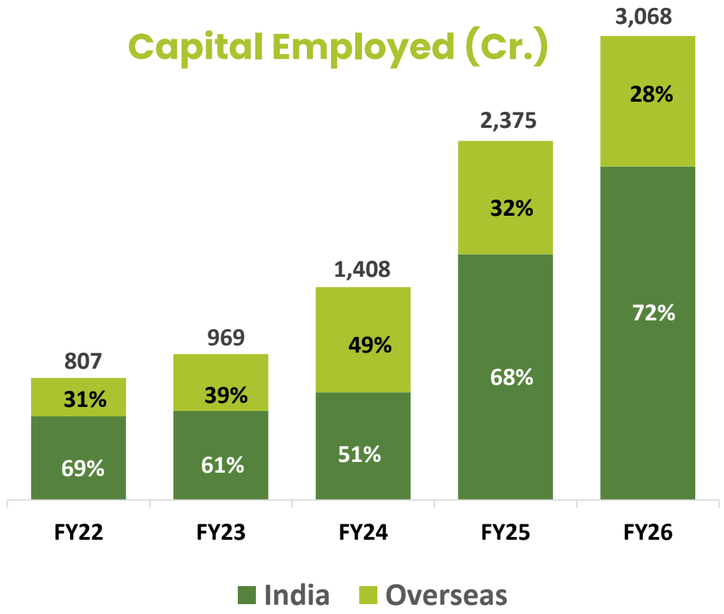
Revenue (Cr.)



PAT (Cr.) and PAT Margin (%)



Capital Employed (Cr.)



Quarterly Highlights – Q2 FY27

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Shaping Tomorrow - **VISION 2030**

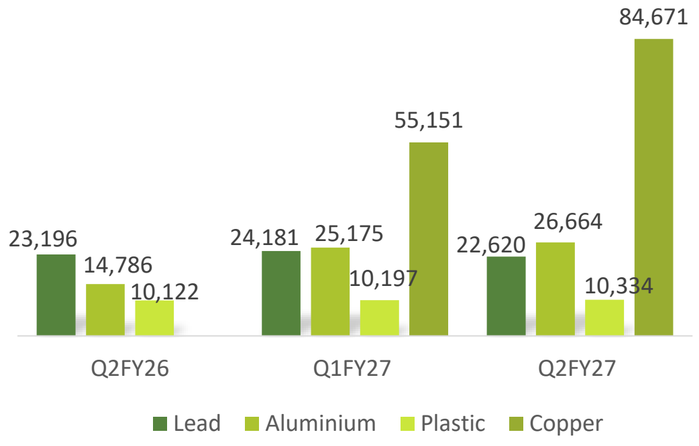
3 %
Volume Y-O-Y

38 %
Revenue Y-O-Y

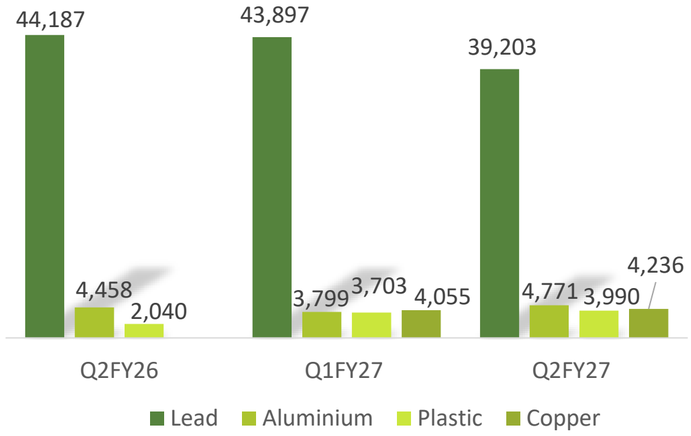
28 %
EBITDA Y-O-Y

6 %
PAT Y-O-Y

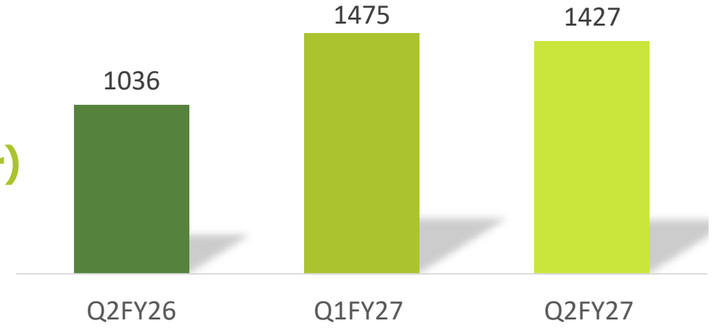
EBITDA per MT



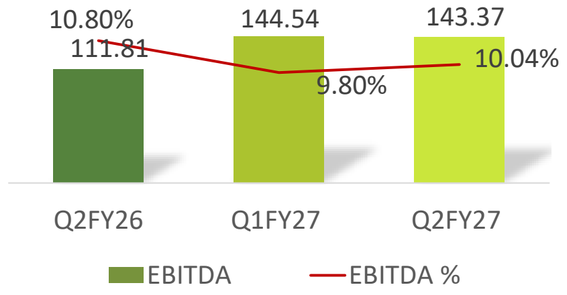
Volume (MT)



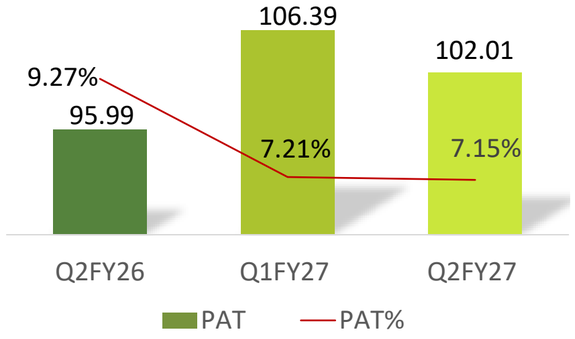
REVENUE (Cr)



EBITDA* (Cr)



PAT (Cr)



***EBITDA after adjustment of income/loss from Currency & Metal hedging and ECL reversals/charges**

Capacity Expansion & CAPEX over the Years

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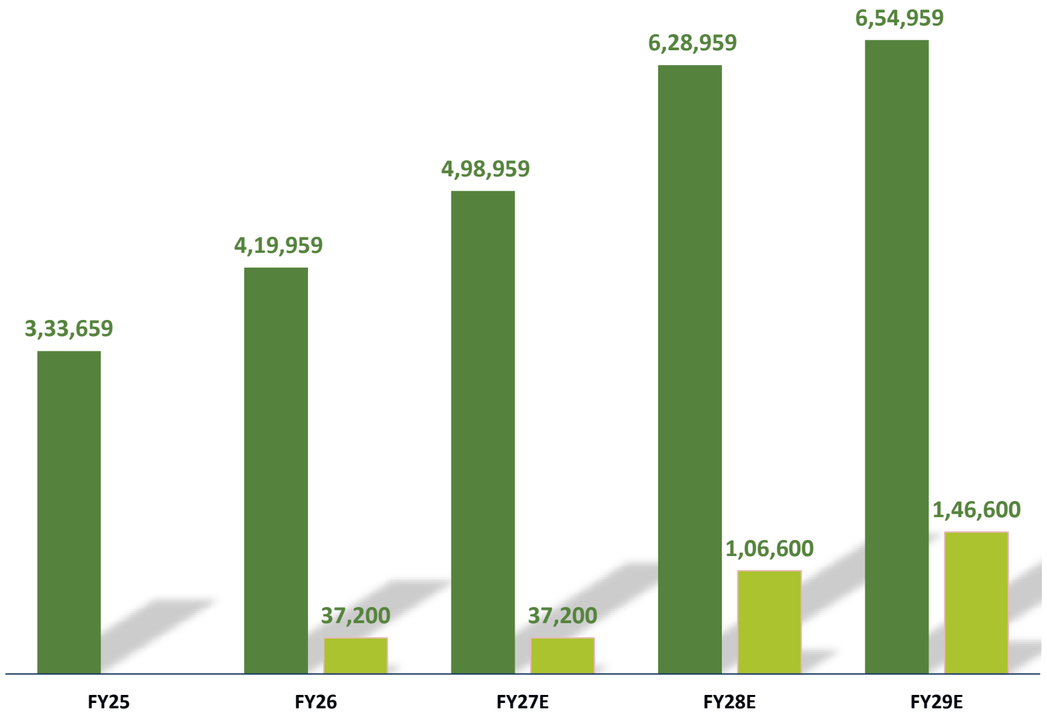
Shaping Tomorrow - **VISION 2030**

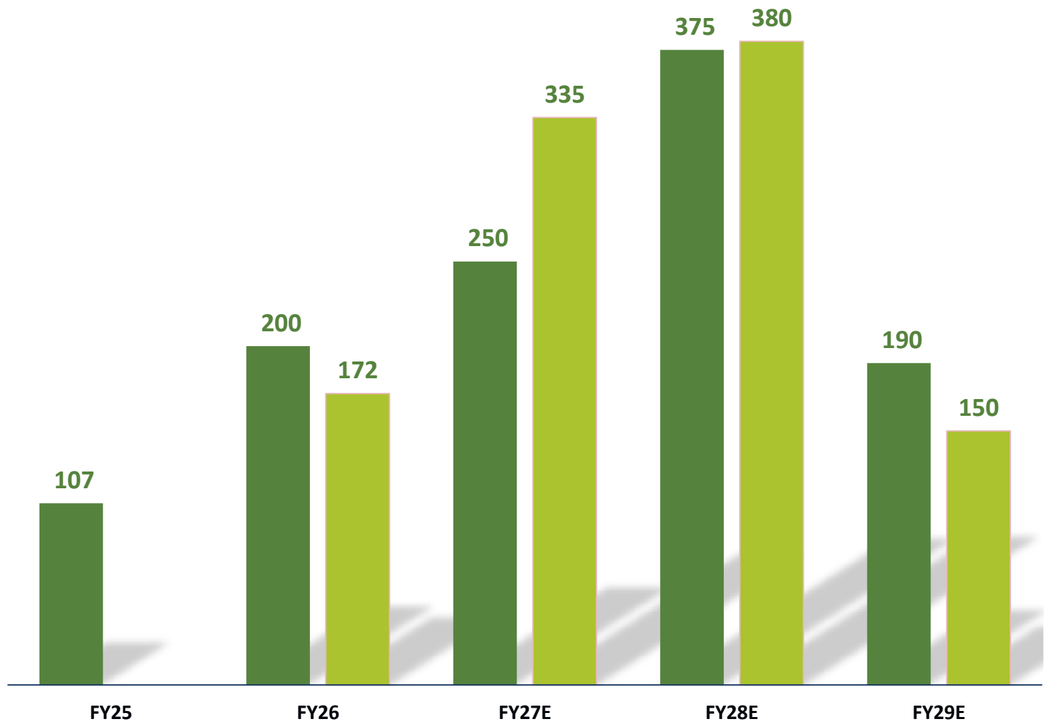
Capacity (MT)



Existing Verticals New Verticals

8,00,000+ MTPA Capacity planned by FY 2029

Capex (Cr)



Existing Verticals New Verticals

CAPEX plan upto FY 2029

Strategic Entry into Copper : Acquisition of RMIL

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Enters copper and copper alloys segment through strategic acquisition of RMIL, strengthening non-lead portfolio

Gravita has acquired 99.44%* stake in Rashtriya Metal Industries Limited (RMIL) for Rs. 561.84 crore, marking its strategic entry into the copper and copper alloys segment. The acquisition strengthens its non-lead portfolio and enhances its position as an integrated, multi-material recycling and value-added products company.

About RMIL

Legacy & Global Presence
Founded in 1946, RMIL is one of India's oldest copper and copper alloy manufacturers, with exports across key global markets.

Strong Manufacturing Base
Operates a dedicated facility in Sarigram, Gujarat with a capacity of 31,200 MTPA.

Solid Financial Performance
Reported revenue of Rs. 1040 Cr and EBITDA of Rs. 82 Cr for entire FY26

*As on 07.05.2026

Acquisition Rationale and Synergies

Portfolio Diversification & Value Chain Expansion
Entry into copper & alloys expands beyond lead, plastic, rubber, lithium and aluminium, strengthening multi-metal integration

Margin Enhancement & Efficiency
Improved product mix and operating leverage drive higher margins

Access to High-Barrier Segments
RMIL's presence in electrical & defence, unlocks new business segments

Cross-Selling Synergies
Opportunity to leverage RMIL's customer base to drive incremental revenues

Backward Integration
Copper scrap-to-alloy capability enhances cost control and reduces supplier dependency.

Return on Invested CAPITAL

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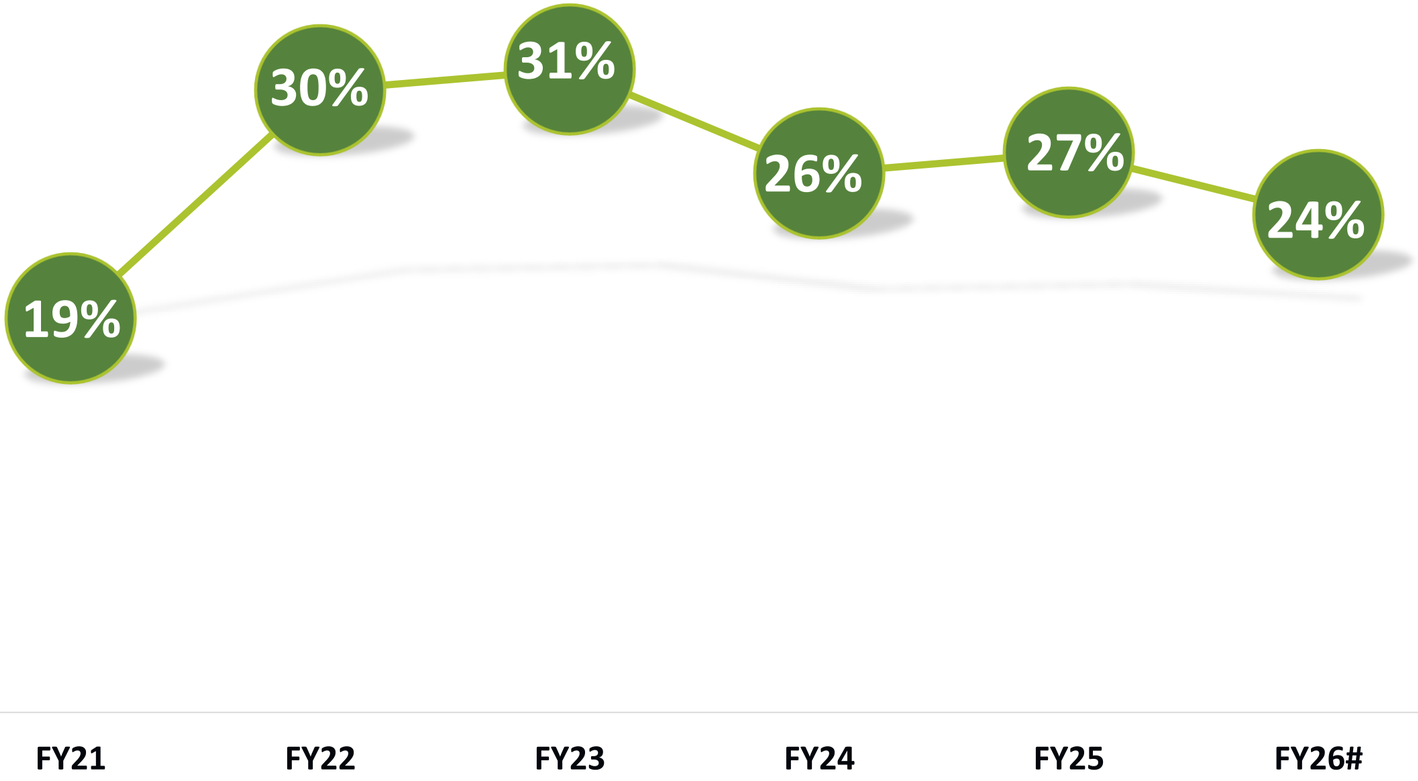

Target ROIC* 25% + Drivers of ROIC

- Improving industry dynamics
- Resultant reduction in working capital
- Improving demand-supply
- Value added products

#Pre acquisition of RMIL on 12th March 2026
*on Average Invested Capital (Pre-tax)

Capital Allocation policy for new projects

*EBIT after adjustment of income/loss from Currency & Metal hedging

3 Years
Maximum Payback period

25%+
ROIC

8+
Asset turns

Leveraging Existing Gravita'S Strengths

Our Entry into new verticals is based on proven, existing Gravita's Strengths.

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Barriers to Entry

Turnkey Recycling Technology Solutions

Global Operations & Integrated Supply Chain

- Deep-rooted procurement network
- Diversified Customer network

Robust Management

Operation Excellence

Customized & Value-Added Products

Strong Partnering Capability

Risk Mitigation-Back-to-Back Hedging Mechanism

Industry Specific **Entry Barrier**

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Import License in India
Based on past years performance

OEM Approvals
Takes time to get products approved from OEM's

Specialist Knowledge
Experience & Technical Know- how

Multinational Procurement Network
Global Presence

Time & Cost of Entry
Customer Base, Capacity procurement networks

Capability to Develop Customized Products
More Value-added products for better margins

Industry Specific
ENTRY BARRIER

Global & Pan India Operations

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- Global spread helps reduce logistics costs and procure material cheaper.
- Start small > grow volumes > establish new plants close to procurement sources.
- Increased flexibility in recycling closest to raw material access and consuming markets.

America
- Dominican Republic

Europe
- Romania (Piatra Neamț)

Africa
Ghana (Accra)
Senegal (Dakar)
Mozambique (Maputo)
Tanzania (Dar-es-Salam)
Togo (Lome)

Asia
India
- Kathua (J&K)
- Jaipur (Rajasthan)
- Jaipur SEZ (Rajasthan)
- Chittoor (Andhra Pradesh)
- Mundra (Gujarat)
- Sarigam (Gujarat)

Sri Lanka (Mirigama)

Upcoming Facilities Existing Facilities

Deep Routed - Procurement Network

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39
Own yards

2200+
Touch points

3,30,000 MT+
Scrap collection

Americas
Touch Points- 40+
Scrap collection (MT) -47,500+

Europe
Own Yards - 1
Touch Points- 60+
Scrap collection(MT) – 13,000+

Africa
Own Yards - 32
Touch Points- 900+
Scrap collection (MT) -74,250+

Asia
Own Yards - 6
Touch Points- 1200+
Scrap collection(MT) - 1,92,250+

Australia
Touch Points- 5+
Scrap collection(MT) - 3100+

Diversified Customer Network - Global

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37
Countries

400+
Customers

2,13,000 MT+
Recycled products delivered

Americas
Countries - 4
Customers -6
Delivered- 2,250 MT +

Europe
Countries - 6
Customers -11
Delivered- 5400 MT +

Middle East
Countries - 8
Customers -32
Delivered- 35,700 MT +

Asia
Countries - 13
Customers -340
Delivered- 1,54,000 MT +

Africa
Countries - 5
Customers -19
Delivered- 3,700 MT +

Diversified **Customer Network- India**

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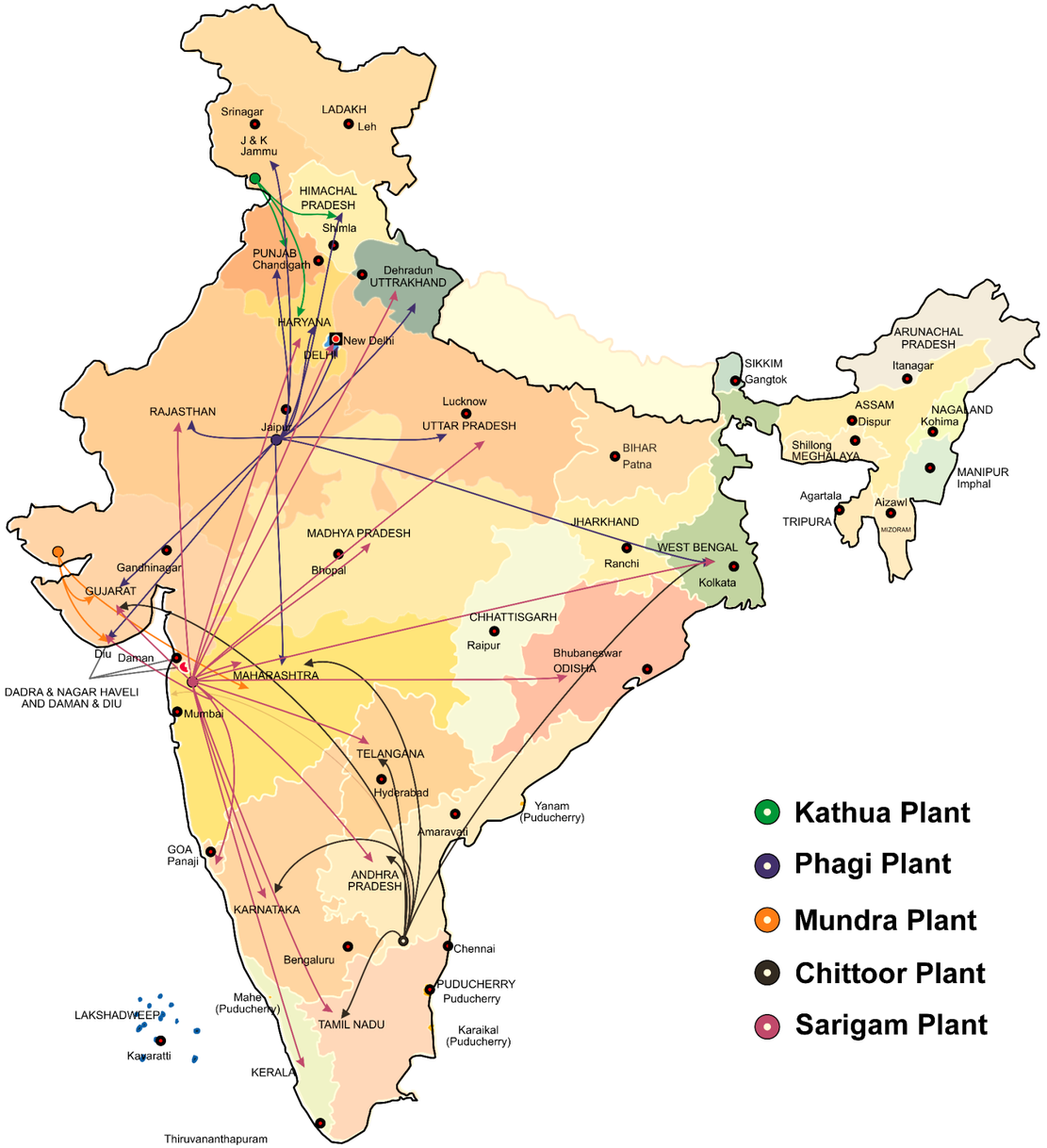
Gravita with pan India presence enjoys the logistic benefits by serving :

- **250+**
  Domestic customers in 22 states in India

- **50+**
  Overseas customers in 25 countries.



Operational Excellence

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06
Recycling Verticals

14
Manufacturing Plants

2200+
Touch Points Globally

64%
Customized & Value-added products*

4.76
Lac+ MT Production Capacity*

47%
Capacity Utilization

24%
Overseas Capacity*

3.30
Lac+ MT Scrap Collection

ILA
India's only Accredited Plants

60,000
MT+ Healthy Orderbook

*** As on 27.10.2026 (Excluding internal Rubber)**

Our Partners - Strong Partnering Capability

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AMARA RAJA
TATA Batteries
EXIDE
Godrej
CLARIOS
Livguard energy unlimited
LUMINOUS
samvardhana motherson
DOHA CABLES
Panasonic
Nilkamal
SIEMENS
TRAFIGURA
TITAN be more
pindad
THALES AUSTRALIA
Korea Zinc.Co.,Ltd.
Ducab
SANDHAR Growth. Motivation. Better Life
POLYCAB
asianpaints
INDORAMA VENTURES
HITACHI
thyssenkrupp
GLENCORE
TVS
HT Honda Trading
TATA
KEC
AL DOBOWI
Sterlite Power
KEI Wires and Cables The power behind the power
TOYOTA TSUSHO
PHILIPS Lighting
RR KĀBEL

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ROBUST MANAGEMENT & Focus On Human Capital

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Rajat Agrawal
Chairman & Managing Director

Yogesh Malhotra
Whole Time Director & CEO

Sunil Kansal
Whole Time Director & CFO

Naveen Sharma
*Executive Director**

Rajeev Surana
*Executive Director**

Yogesh Kharbanda
*Executive Director**

Ajay Thapliyal
*Director**

Sandeep Choudhary
*Director**

30 Yrs +
Avg Management Experience in diversified Industries

250+
Professionals (CA's, MBA's, Engineers)

100%
Employees covered under incentive schemes

4 Yrs
Average Employee Association

34 Yrs
Average Employee Age

15 Yrs
Average Management Association

3,500 +
Employees

4 rounds
ESOP's

* Non-Board Member

Turnkey Solutions For Recycling

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01 In house Recycling Technology

02 Technical Consultancy & Services for Recycling

03 PLC based Control & Monitor System for advanced set-ups

04 Executed more than 70+ turnkey projects globally including Qatar, UAE, Saudi Arabia, Poland, Chile

05 Annual Maintenance Contracts

06 Regular R&D for cost effective & environment friendly processing

Planning → Design → Fabrication → Testing → Installation → Operation → Handover

Customized and Value-Added Products

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Our Capability to produce customized and value-added products for diversified customer segments gives us better margins and larger pie of customer's product mix.

Customized Lead Alloys

Lead Bricks

Red Lead

Lead Sheets

TPO

Customized Aluminium Alloys

Plastic Granules

Copper Sheets

Brass Cups

Copper Foils

MARKET DYNAMICS IN RECYCLING – Paradigm Shift

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BWMR

EPR

Vehicle Scrappage Policy

GST

PARADIGM SHIFT

Shift from informal to formal

Improved logistics

Tie-ups with OEM's

More availability of domestic scrap

Reduced working capital cycle

Better capacity utilizations

ENVIRONMENT, Social & Corporate Governance

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Deriving Value from Waste through Modern Recycling and Recovery

6
Recycling Verticals

14
Manufacturing Plants

3.30
Lac+ MT Scrap Collection

2.13
Lac+ MT Products delivered

ISO 14001:2015
Certified

Recycled Products*

Lead – 1,98,398 MT

Aluminium – 11,719 MT

Plastics – 9,482 MT

Tyre Oil- 5,890 KL

Conserving Nature

- ~20% green energy* (biofuels + RE) in total energy usage
- Improving circularity - 11% energy consumption from alternative fuels (AFR)

Alternate Energy Source – Solar

- 48% jump in RE power generation YoY
- 2.13 Million units of RE power generated in FY27-H1.

Clean Technology Initiatives

- Oxygen trials at Phagi near completion and planned for Chittoor in Q2.
- Biomass usage started in refining in all 3 Indian plants

* FY 25-26

Environment, **SOCIAL** & Corporate Governance

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Aiming to make Holistic & Meaningful Contributions to Society

4
Rounds of ESOPs

7%
Women Employees

~3.47 Cr
CSR Spend

ISO 45001:2018
Certified

Zero fatal accidents
28% improvement in LTIFR from 3.6 to 2.6

Rolled out first ever talent development programme, “Gravita Ignite”

Women employees stood at 7%

100% Health insurance coverage for employees

13% reduction in quality complaints YoY.

100% plants are ISO 9001:2015 certified, 50% plants ISO 14001 & 45001 certified

Environment, SOCIAL & **Corporate Governance**

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Weaving a Culture Rich in Ethics, Accountability and Transparency

50% Independent Directors

AA Ratings by ICRA

ILA* Registered Plants

MCX Empaneled Brand

ISO 9001:2015 Certified

Board Composition

- 50% Independent Directors on Board
- Created ESG committee of Board of Directors

Zero Ethical Breaches

- Zero complaints of ethical breaches and non-compliance with statutory requirements across our plants.
- Focus on imparting training on Code of Conduct & Human Rights Policies.

Achievements

- Received ISCC EU & ISCC PLUS Certification for African Plants.
- Best Sustainable supplier award to Chittoor unit from Amara Raja Energy & Mobility Ltd.

Executive Compensation Policy

- Compensation for Directors, KMP, and Senior Management are designed to strike balance between fixed and incentive-based components to drive business growth

Detailed Disclosures

- BRSR report published with reasonable assurance of BRSR core indicators as per SEBI norms for listed companies

*ILA – International Lead Association, a global Lead trade association

Thank You

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