

INVESTOR PRESENTATION
MAY 2026



Towards Clean, Green & Sustainable Future



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Started In 1992 By
First Generation Entrepreneur
Rajat Agrawal at Jaipur

We are on an AMAZING JOURNEY

1995

Lead recycling plant in Jaipur

2000

Ist Overseas recycling unit at Sri-Lanka

2006

Ist recycling unit in Ghana

2010

Listed on NSE & BSE

2013

Value added products in Jaipur

2015

Diversified in Plastic recycling

2016

Added Aluminium Recycling

2019

Started Aluminium & Plastic recycling in Africa

2021

New recycling facility at Mundra port

2022

Added Rubber Recycling, Became MCX empaneled brand

2023

Added Value Added products in Africa

2025

Rubber recycling in Europe

2026

Li Battery recycling & Acquired business of Copper VAP

Building a **Green** World through **Recycling**

Unwavering commitment to sustainability-driven values continues to light the growth path.

Vision

To be the most valuable company in the recycling space globally.

Core Values

- Fairness
- Trust
- Respect
- Passion
- Nurturing Relationship

Business Verticals

- Lead
- Aluminium
- Plastic
- Rubber
- Turnkey Solutions
- Copper
- Lithium

Mission

Rank among the top five global recycling companies , driven by

- Diversification
- Sustainable growth
- Eco-friendly innovation
- Stakeholder value creation

Social Responsibility

- Community development
- Advance education
- Combat hunger
- Safeguard the environment

Upcoming Diversifications

- Steel

“

Gravita ended FY26 on a strong note, reporting YoY growth of 5% in volumes, 10% in revenue, 12% in EBITDA and 21% in PAT, while sustaining ~24% ROIC*. Performance was supported by a higher share of value-added products and increased domestic scrap sourcing. The company incurred ~Rs. 372 crore capex during the year, **commissioned a 6,000 MTPA lithium-ion battery recycling plant** at Mundra, and **expanded its Mundra lead recycling capacity by 80,300 MTPA** to 1,45,100 MTPA, with strategic port proximity enhancing raw material sourcing efficiency and strengthening access to global markets.

Aligned with **VISION 2030**, Gravita continues to scale its core segments and targets 8+ LTPA capacity by FY29, while expanding into new verticals. The company has **entered the copper recycling** business through the proposed acquisition of up to 100% stake in RMIL, supporting diversification and future growth. With a focus on volume growth, margin expansion, increasing share of value-added and non-lead businesses, and strong ESG-led execution, the company is well positioned to deliver consistent growth and enhance stakeholder value over the long term. ”



Scalable Growth with Diversification

- Expansion across core recycling segments
- Expansion in new verticals: Copper, Rubber & Steel

Disciplined Growth Targets

- ~20–25% Volume CAGR
- ~ Sustain high ROIC (~25%)
- ~30–35% profitability growth



Evolving Business Mix

- Increasing share of value-added products (~45–50%)
- Expanding contribution from non-lead businesses (~35–40%)

Sustainable & Efficient Operations

- Higher renewable power usage (~25–30%)
- Improved energy efficiency (~8–10% reduction)

Our Priorities →

**Shareholder
value creation** →

**Return
accretive growth** →

**Judicious
use of capital**



25 %
Revenue CAGR – 5 Yrs



9-10%
Consistent EBITDA margins



AA-
External credit rating from ICRA & India Ratings



48%
PAT CAGR – 5 Yrs

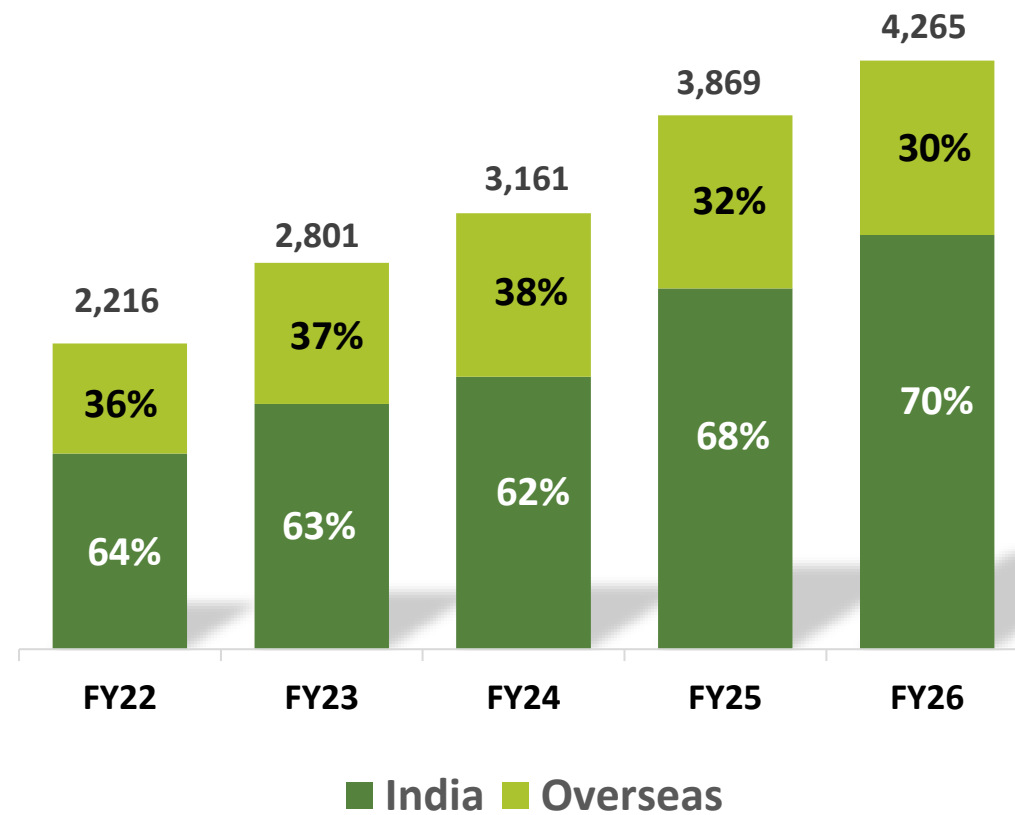


Locking the margins
Back-to-back hedging mechanism in place

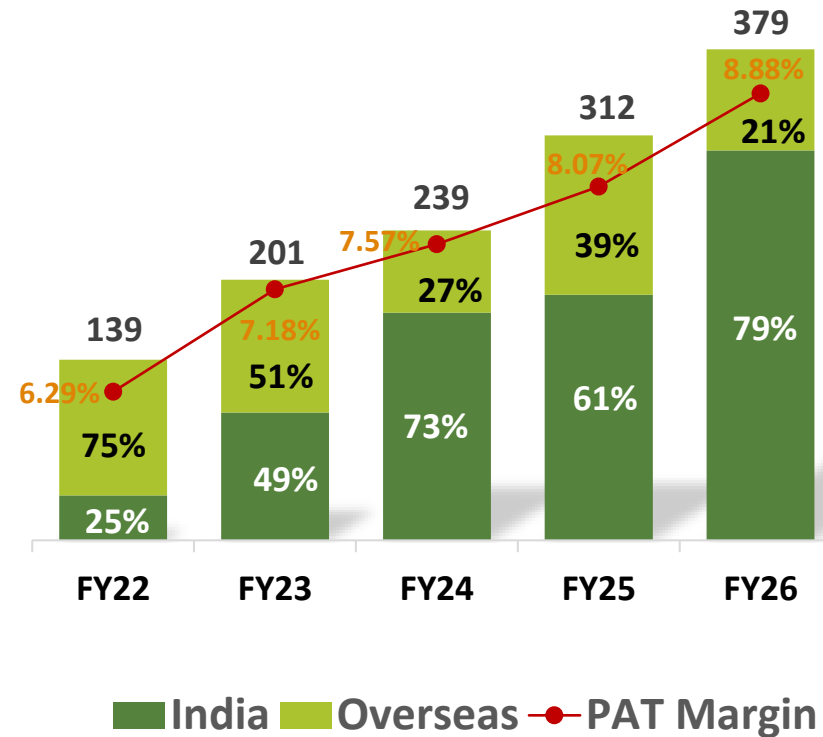


15 Years
Dividend payouts history

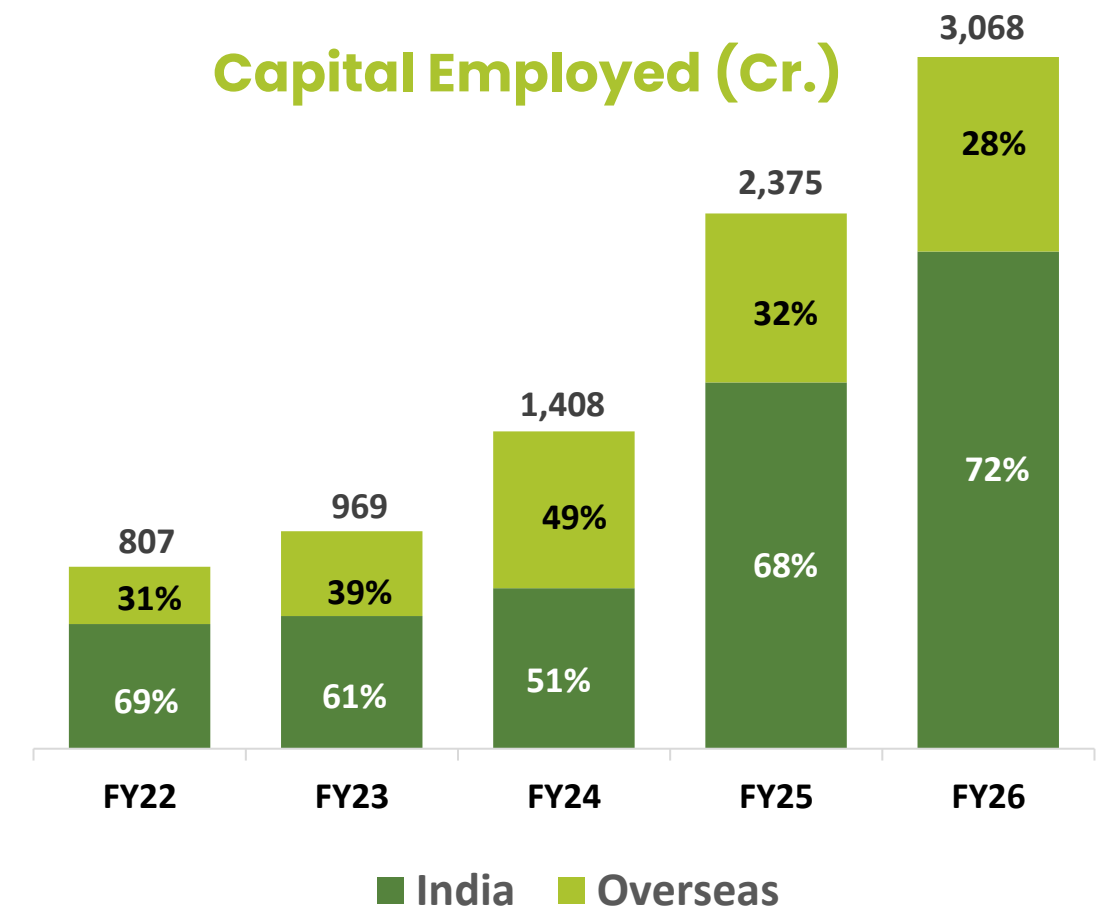
Revenue (Cr.)



PAT (Cr.) and PAT Margin (%)



Capital Employed (Cr.)



Quarterly Highlights – Q4 FY26

Shaping Tomorrow - VISION 2030

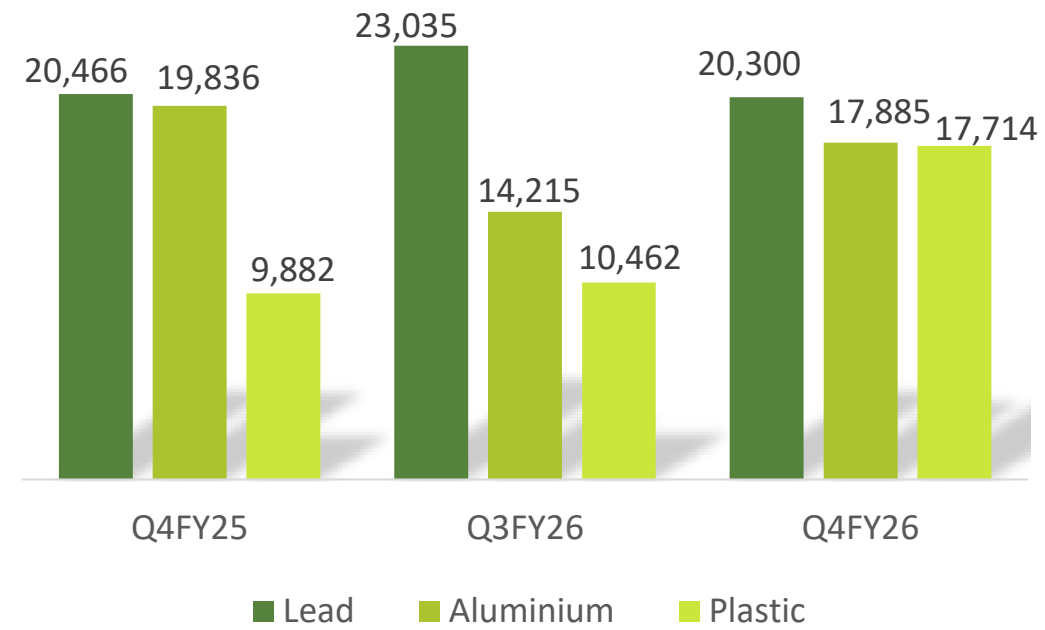
5 %
Volume Y-O-Y

13 %
Revenue Y-O-Y

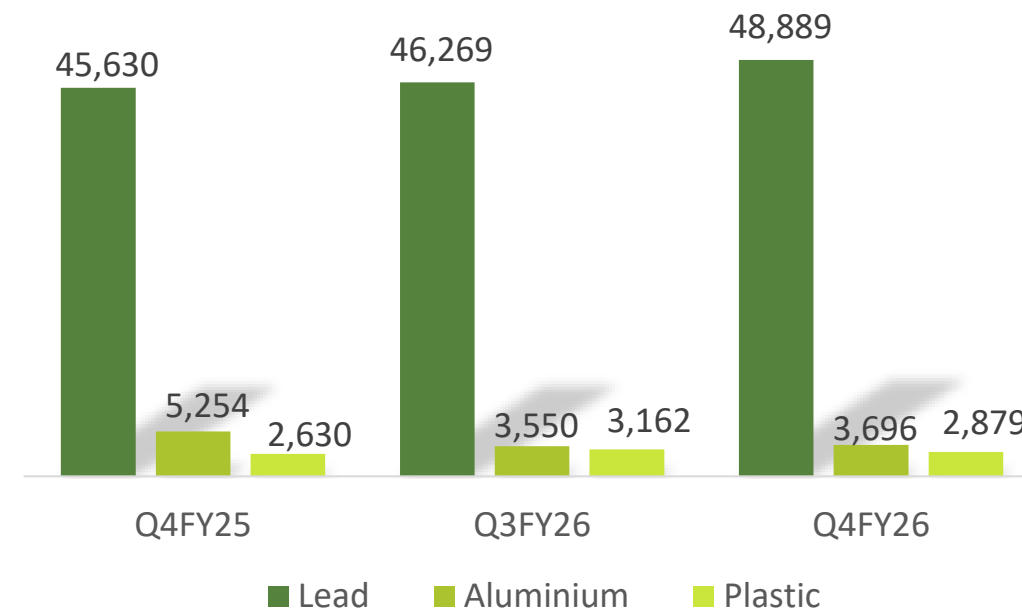
4 %
EBITDA Y-O-Y

-3 %
PAT Y-O-Y

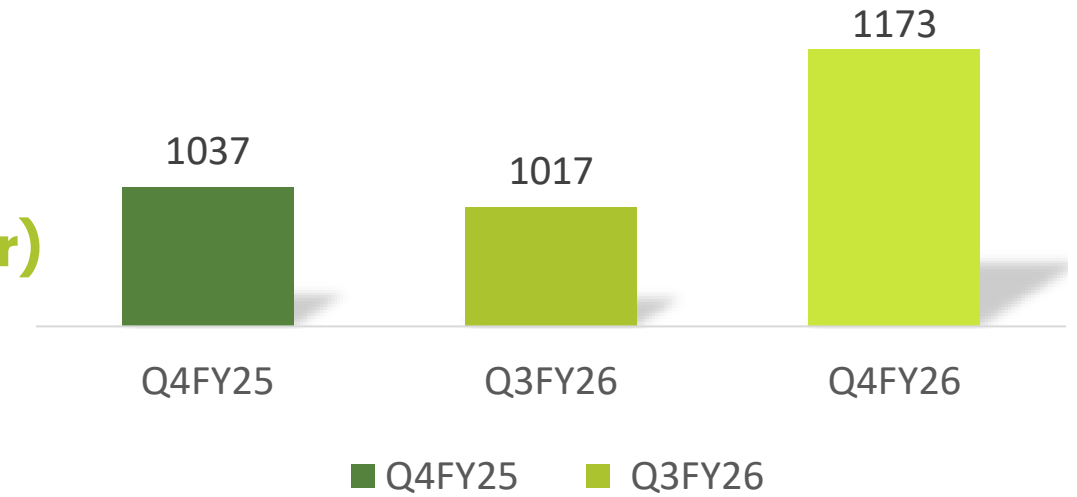
EBITDA per MT



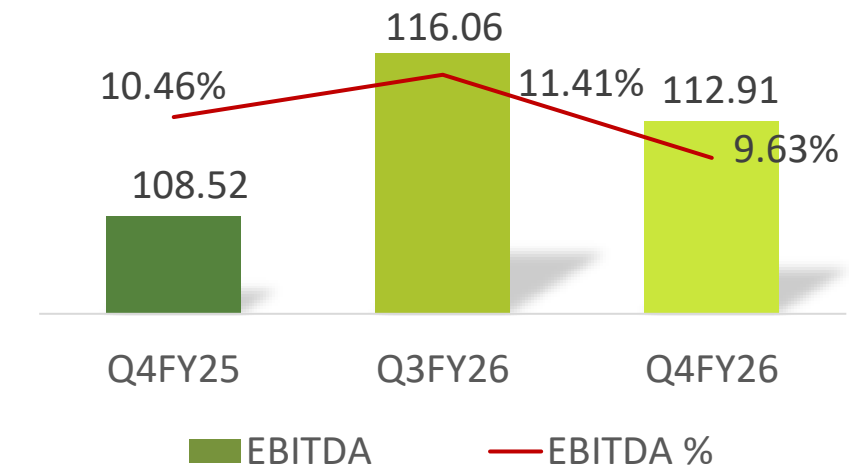
Volume (MT)



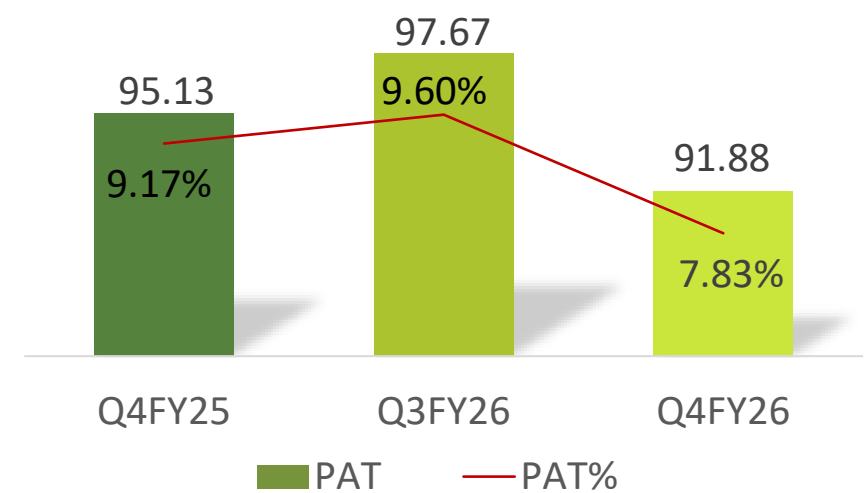
REVENUE (Cr)



EBITDA* (Cr)



PAT (Cr)

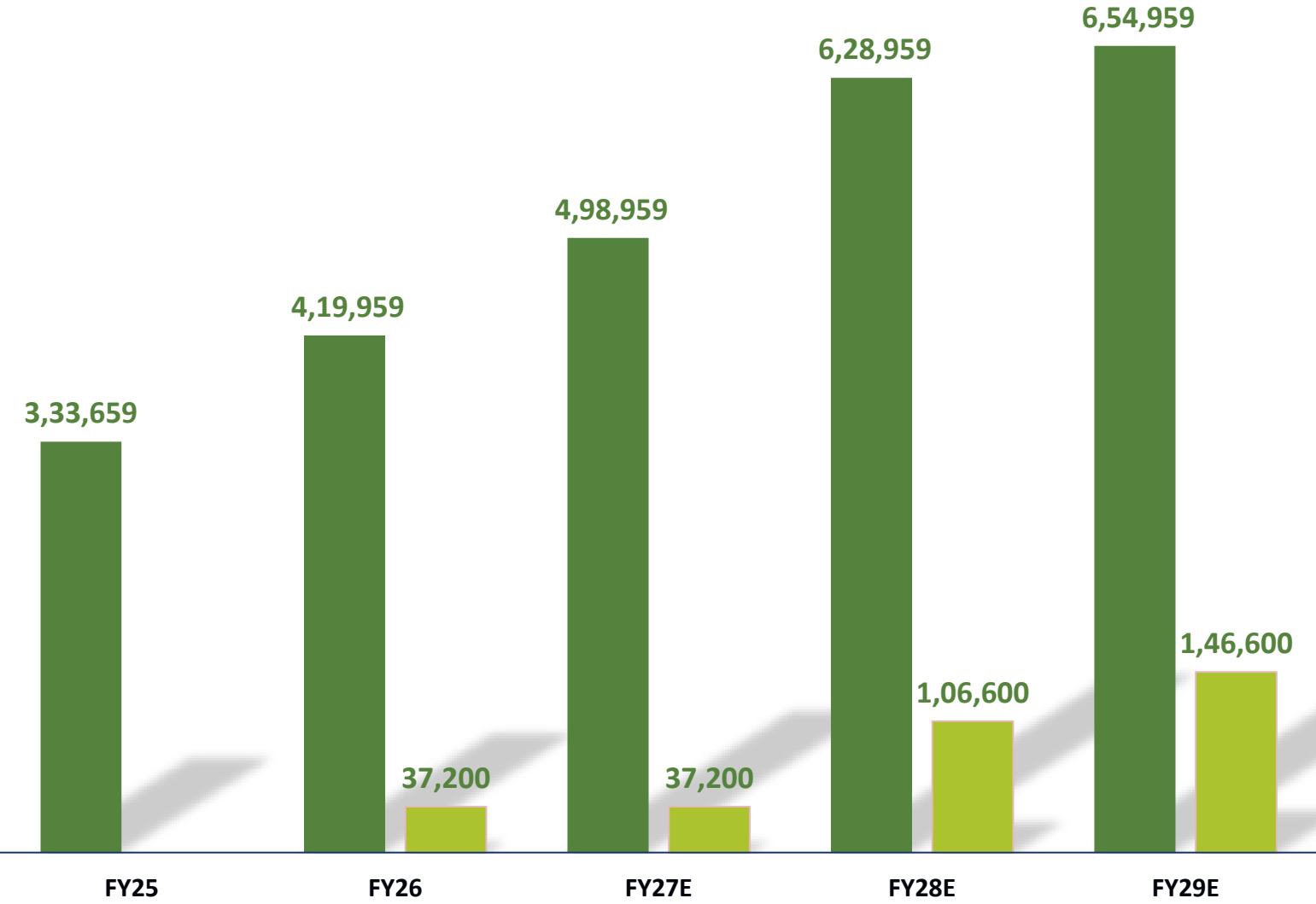


*EBITDA after adjustment of income/loss from Currency & Metal hedging

Capacity Expansion & CAPEX over the Years

Shaping Tomorrow - VISION 2030

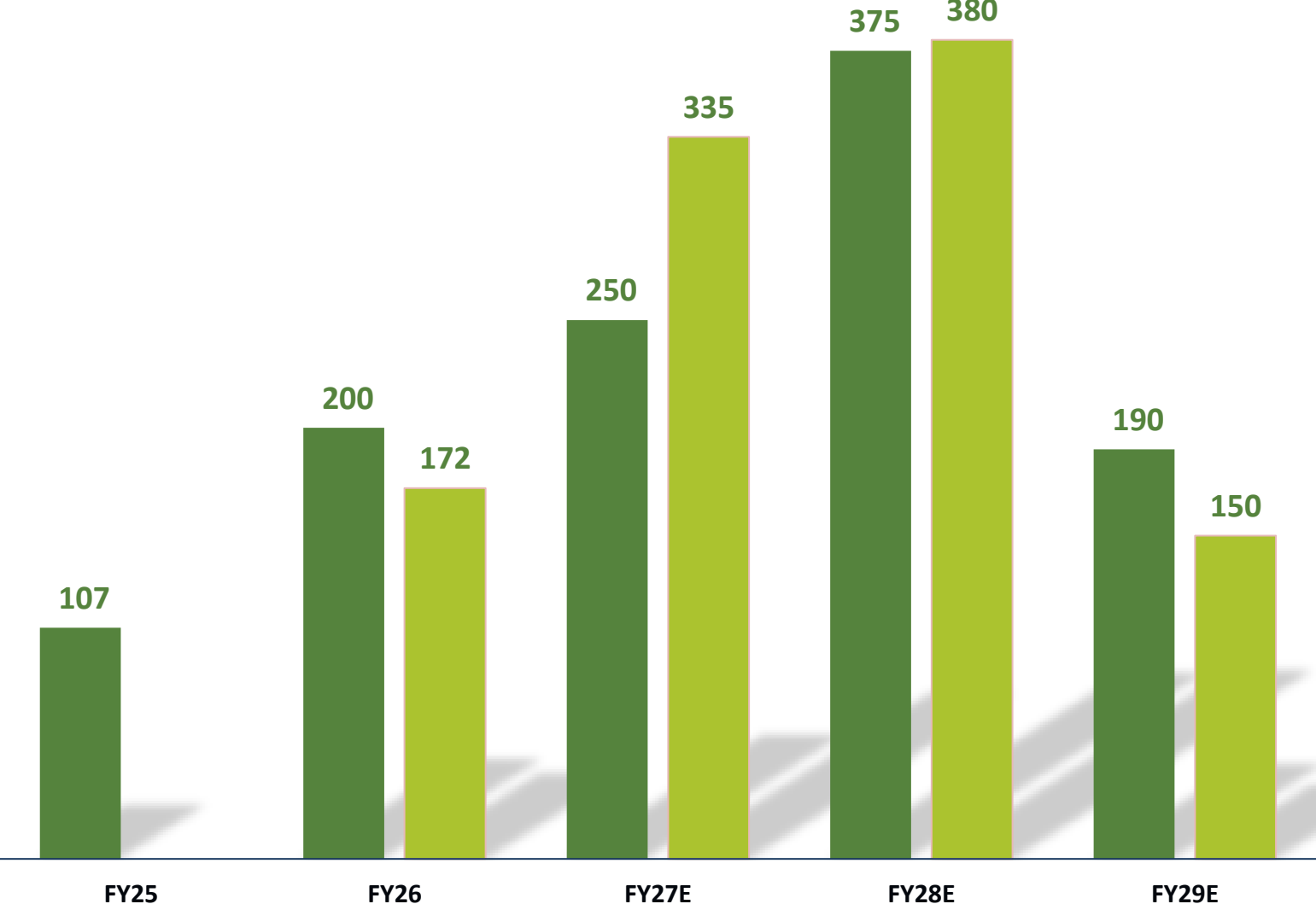
Capacity (MT)



■ Existing Verticals ■ New Verticals

8,00,000+ MTPA Capacity planned by FY 2029

Capex (Cr)



■ Existing Verticals ■ New Verticals

CAPEX plan upto FY 2029

Strategic Entry into Copper : Acquisition of RMIL

Enters copper and copper alloys segment through strategic acquisition of RMIL, strengthening non-lead portfolio

Gravita has acquired 99.44%* stake in Rashtriya Metal Industries Limited (RMIL) for Rs. 561.84 crore, marking its strategic entry into the copper and copper alloys segment. The acquisition strengthens its non-lead portfolio and enhances its position as an integrated, multi-material recycling and value-added products company.

About RMIL



Legacy & Global Presence

Founded in 1946, RMIL is one of India's oldest copper and copper alloy manufacturers, with exports across key global markets.



Strong Manufacturing Base

Operates a dedicated facility in Sarigram, Gujarat with a capacity of 31,200 MTPA.



Solid Financial Performance

Reported revenue of Rs. 1040 Cr and EBITDA of Rs. 82 Cr for entire FY26

Acquisition Rationale and Synergies



Portfolio Diversification & Value Chain Expansion

Entry into copper & alloys expands beyond lead, plastic, rubber, lithium and aluminium, strengthening multi-metal integration



Margin Enhancement & Efficiency

Improved product mix and operating leverage drive higher margins



Access to High-Barrier Segments

RMIL's presence in electrical & defence, unlocks new business segments



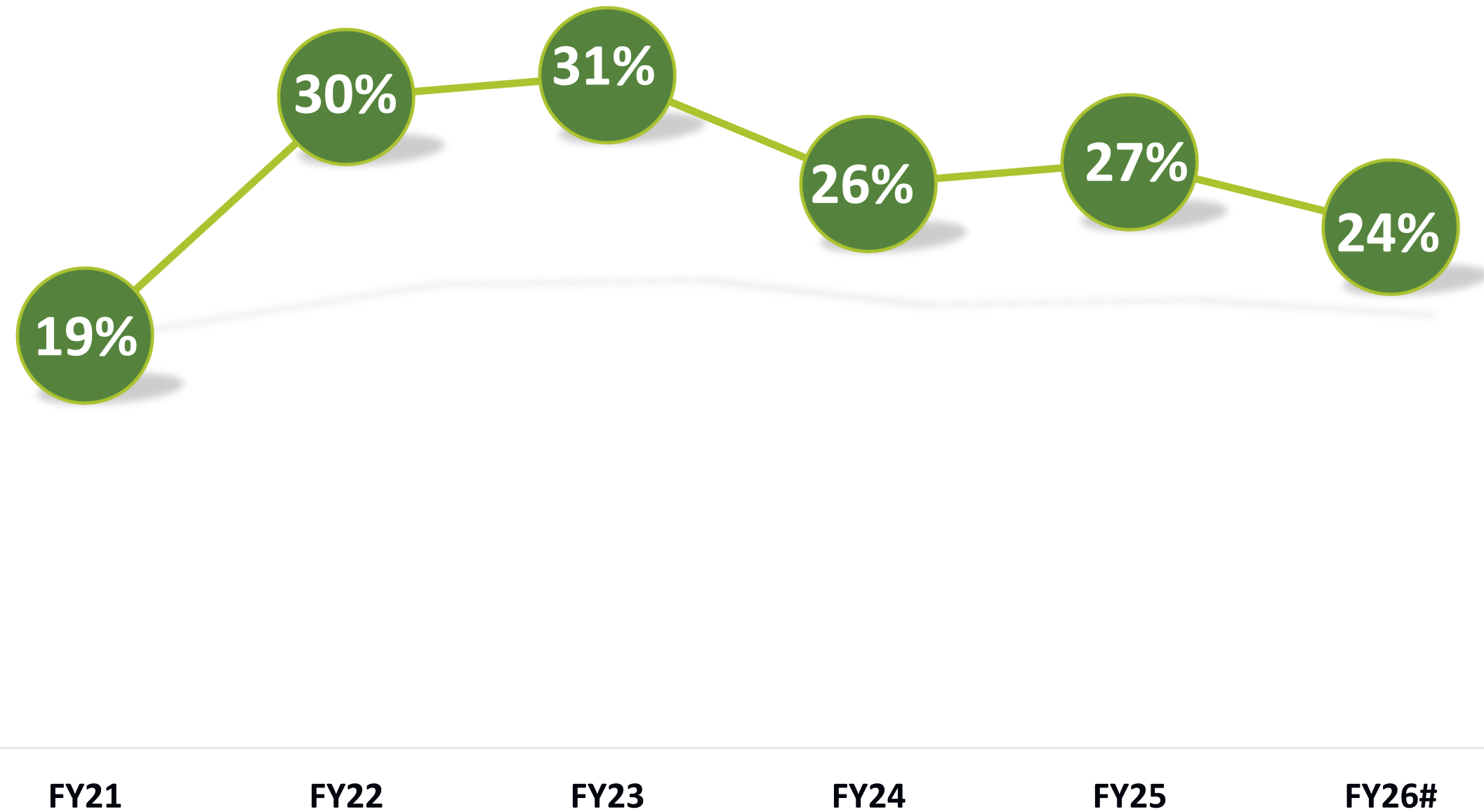
Cross-Selling Synergies

Opportunity to leverage RMIL's customer base to drive incremental revenues



Backward Integration

Copper scrap-to-alloy capability enhances cost control and reduces supplier dependency.



Target ROIC* **25% +**

Drivers of ROIC

- Improving industry dynamics
- Resultant reduction in working capital
- Improving demand-supply
- Value added products

#Pre acquisition of RMIL on 12th March 2026

*on Average Invested Capital (Pre-tax)

Capital Allocation policy for new projects

*EBIT after adjustment of income/loss from Currency & Metal hedging

3 Years

Maximum Payback period

25%+

ROIC

8+

Asset turns

Leveraging Existing Gravita's Strengths

Our Entry into new verticals is based on proven, existing Gravita's Strengths.



Barriers to Entry



Turnkey Recycling Technology Solutions



Global Operations & Integrated Supply Chain



Robust Management



Deep-rooted
procurement
network

Diversified
Customer
network



Operation Excellence



Customized & Value-Added Products

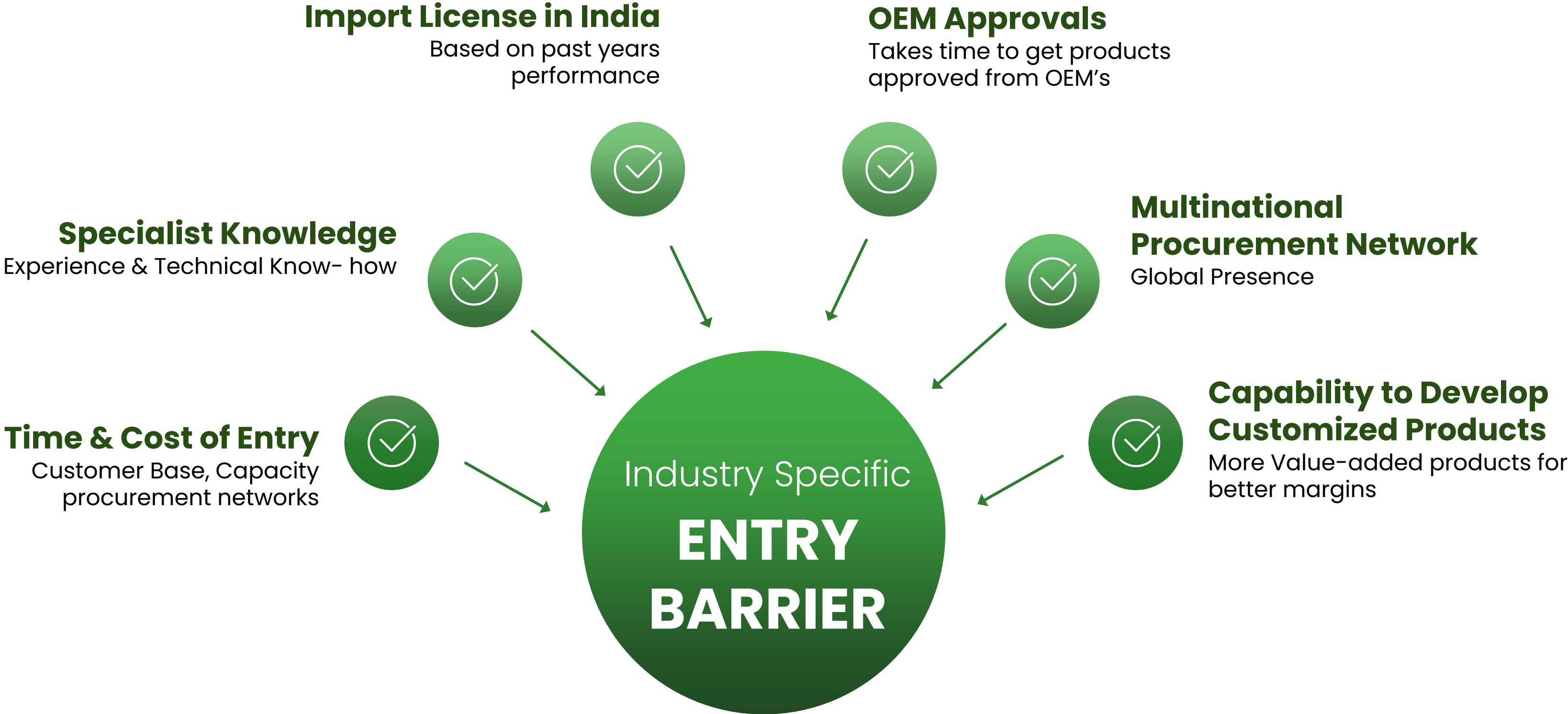


Strong Partnering Capability



Risk Mitigation-Back-to-Back Hedging Mechanism







- Global spread helps reduce logistics costs and procure material cheaper.
- Start small > grow volumes > establish new plants close to procurement sources.
- Increased flexibility in recycling closest to raw material access and consuming markets.

America

- Dominican Republic

Europe

- Romania (Piatra Neamt)

Africa

- Ghana (Accra)
- Senegal (Dakar)
- Mozambique (Maputo)
- Tanzania (Dar-es-Salam)
- Togo (Lome)

Asia

- India
 - Kathua (J&K)
 - Jaipur (Rajasthan)
 - Jaipur SEZ (Rajasthan)
 - Chittoor (Andhra Pradesh)
 - Mundra (Gujarat)
 - Sarigam (Gujarat)
- Sri Lanka (Mirigama)



Deep Routed – Procurement Network

39
Own yards

2200+
Touch points

3,30,000 MT+
Scrap collection

Americas

Touch Points- 40+
Scrap collection (MT) -47,500+

Europe

Own Yards - 1
Touch Points- 60+
Scrap collection(MT) - 13,000+

Africa

Own Yards - 32
Touch Points- 900+
Scrap collection (MT) -74,250+

Asia

Own Yards - 6
Touch Points- 1200+
Scrap collection(MT) - 1,92,250+

Australia

Touch Points- 5+
Scrap collection(MT) - 3100+



Diversified Customer Network – Global

37
Countries

400+
Customers

2,13,000 MT+
Recycled products delivered

Americas

Countries - 4
Customers - 6
Delivered- 2,250 MT +

Europe

Countries - 6
Customers - 11
Delivered- 5400 MT +

Middle East

Countries - 8
Customers - 32
Delivered- 35,700 MT +

Asia

Countries - 13
Customers - 340
Delivered- 1,54,000 MT +

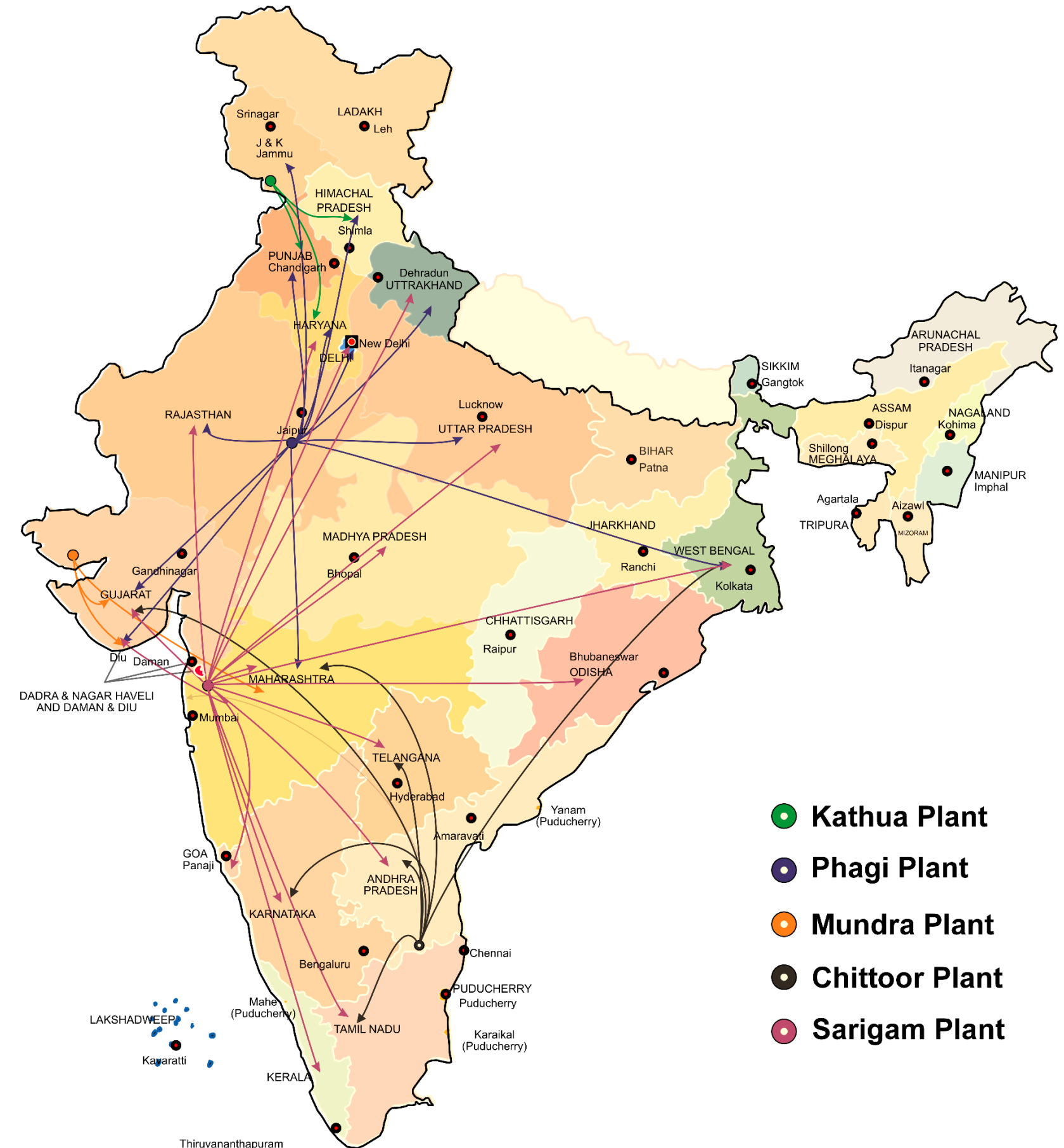
Africa

Countries - 5
Customers - 19
Delivered- 3,700 MT +



Gravita with pan India presence enjoys the logistic benefits by serving :

- **250+** Domestic customers in 22 states in India
- **50+** Overseas customers in 25 countries.



06

Recycling Verticals

14

Manufacturing
Plants

2200+

Touch Points
Globally

42%

Customized &
Value-added
products*

4.36

Lac+ MT
Production
Capacity*

70%

Capacity
Utilization**

27%

Overseas
Capacity*

3.30

Lac+ MT Scrap
Collection

ILA

India's only
Accredited Plants

60,000

MT+ Healthy
Orderbook

* As on 07.05.2026 (Excluding internal Rubber)

** Excluding recent capacity expansions

Our Partners – Strong Partnering Capability



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Turnkey Solutions For Recycling



01

02

03

04

05

06

**In house
Recycling
Technology**

**Technical
Consultancy &
Services for
Recycling**

**PLC based
Control &
Monitor System
for advanced
set-ups**

**Executed more than
70+ turnkey
projects globally
including Qatar, UAE,
Saudi Arabia,
Poland, Chile**

**Annual
Maintenance
Contracts**

**Regular R&D for
cost effective &
environment
friendly
processing**

Planning ➤ **Design** ➤ **Fabrication** ➤ **Testing** ➤ **Installation** ➤ **Operation** ➤ **Handover**

ROBUST MANAGEMENT & Focus On Human Capital



Rajat Agrawal

Chairman & Managing Director



Yogesh Malhotra

Whole Time Director & CEO



Sunil Kansal

Whole Time Director & CFO



Naveen Sharma

Executive Director*



Rajeev Surana

Executive Director*



Yogesh Kharbanda

Executive Director*



Ajay Thapliyal

Director*



Sandeep Choudhary

Director*



30 Yrs +

Avg Management Experience in diversified Industries



250+

Professionals (CA's, MBA's, Engineers)



100%

Employees covered under incentive schemes



4 Yrs

Average Employee Association



34 Yrs

Average Employee Age



15 Yrs

Average Management Association



3,500 +
Employees



4 rounds

ESOP's

Customized and Value-Added Products

Our Capability to produce customized and value-added products for diversified customer segments gives us better margins and larger pie of customer's product mix.



Customized Lead Alloys



Lead Bricks



Red Lead



Lead Sheets



TPO



Customized Aluminium Alloys



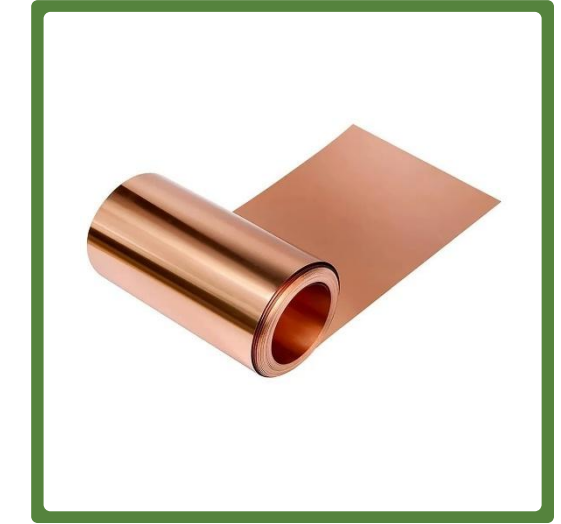
Plastic Granules



Copper Sheets

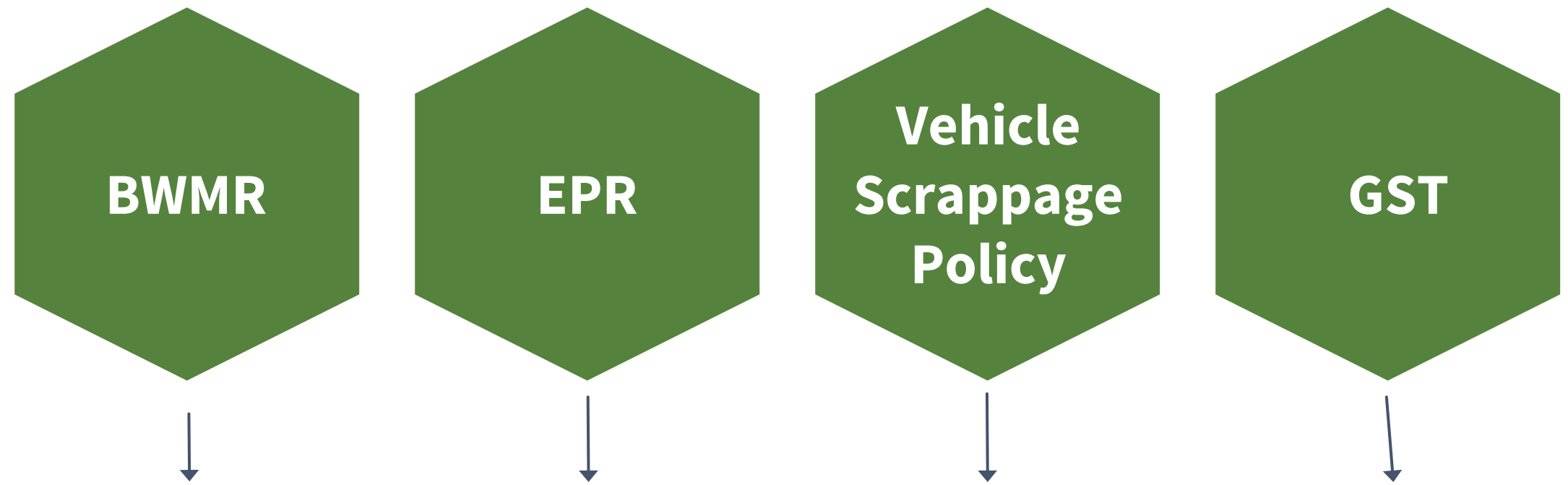


Brass Cups

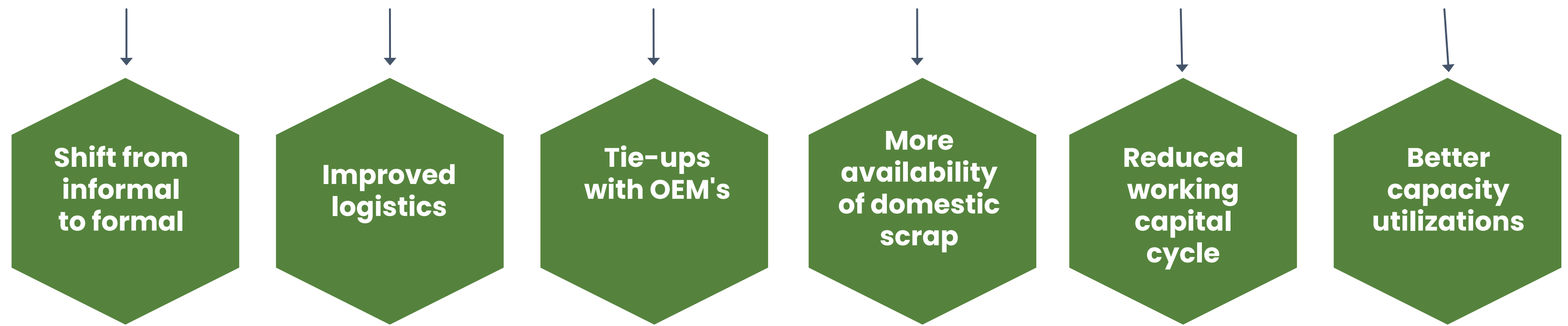


Copper Foils

MARKET DYNAMICS IN RECYCLING – Paradigm Shift



PARADIGM SHIFT



Deriving Value from Waste through Modern Recycling and Recovery



Recycled Products*

Lead – 1,98,398 MT
Aluminium – 11,719 MT
Plastics – 9,482 MT
Tyre Oil- 5,890 KL

Conserving Nature

- 11% green energy (biofuels + RE) in total energy usage
- Improving circularity - 21% energy consumption from alternative fuels (AFR)

Alternate Energy Source – Solar

- 21% jump in RE power generation YoY
- 3.30 Million units of RE power generated in FY26
- Commissioned 300 KWp Solar in Senegal & 577 KWp solar in Chittoor.

Clean Technology Initiatives

- Oxygen trials started at Phagi plant
- Use of 83 MT of Biomass, avoiding 103 MT of GHG emissions.
- 300 KW of Electric furnace commissioned.

Aiming to make Holistic & Meaningful Contributions to Society



20% improvement in LTI &
31% improvement in TRI YoY.

Rolled out first ever talent
development programme,
"Gravita Ignite"

Women employees stood
at 8.2%

100% Health insurance
coverage for employees

53% reduction in quality
complaints due to focused
work in product quality.

100% plants are ISO
9001:2015 certified, 50%
plants ISO 14001 & 45001
certified

* Higher LTIFR number due to improved focus on safety incidence reporting across locations.

Weaving a Culture Rich in Ethics, Accountability and Transparency



Board Composition

- 50% Independent Directors on Board
- Created ESG committee of Board of Directors

Zero Ethical Breaches

- Zero complaints of ethical breaches and non-compliance with statutory requirements across our plants.
- Focus on imparting training on Code of Conduct & Human Rights Policies.

Achievements

- Received ISCC EU & ISCC PLUS Certification for African Plants.
- Best Sustainable supplier award to Chittoor unit from Amara Raja Energy & Mobility Ltd.

Executive Compensation Policy

- Compensation for Directors, KMP, and Senior Management are designed to strike balance between fixed and incentive-based components to drive business growth

Detailed Disclosures

- Completed limited assurance for BRSR core indicators

Thank You

SAVE THE PLANET

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