

Towards Clean, Green & Sustainable Future



Disclaimer

This presentation and the accompanying slides (the “Presentation”), which have been prepared by **Gravita India Limited (the “Company”)** solely for the information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

Certain statements in this presentation concerning our future growth prospects are forward looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to the statements include, but are not limited to, risks and uncertainties regarding fiscal policy, competition, inflationary pressures and general economic conditions affecting demand / supply and price conditions in domestic and international markets. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. The Company does not make any promise to update/provide such presentation along with results to be declared in the coming years.

Started In 1992 By
First Generation Entrepreneur
Rajat Agrawal at Jaipur

We are on an AMAZING JOURNEY

1995

Lead recycling
plant in Jaipur

2000

1st Overseas
recycling unit
at Sri-Lanka

2006

1st recycling
unit in Ghana

2010

Listed on NSE
& BSE

2013

Value added
products in
Jaipur

2015

Diversified in
Plastic recycling

2016

Added
Aluminium
Recycling

2019

Started
Aluminium &
Plastic recycling
in Africa

2021

New recycling
facility at
Mundra port

2022

Added Rubber
Recycling,
Became MCX
empaneled
brand

2023

Added Value
Added products
in Africa

2025

Rubber
recycling in
Europe

2026

Li Battery
recycling &
Acquired business
of Copper VAP

Building a **Green** World through **Recycling**

Unwavering commitment to sustainability-driven values continues to light the growth path.

Vision

To be the most valuable company in the recycling space globally.

Core Values

- Fairness
- Trust
- Respect
- Passion
- Nurturing Relationship

Business Verticals

- Lead
- Aluminium
- Plastic
- Rubber
- Turnkey Solutions
- Copper
- Lithium

Mission

Rank among the top five global recycling companies , driven by

- Diversification
- Sustainable growth
- Eco-friendly innovation
- Stakeholder value creation

Social Responsibility

- Community development
- Advance education
- Combat hunger
- Safeguard the environment

Upcoming Diversifications

- Steel

Management Commentary & Business Outlook

“

Gravita continued its growth trajectory in Q1FY27, translating strategic capacity additions, operational excellence, and an enhanced value-added product mix into strong financial performance, delivering YoY **growth of 42% in revenue, 29% in EBITDA, and 14% in PAT**. During the quarter, the Company incurred capex of ~Rs. 30 crore and expanded its Phagi lead recycling capacity by 40,500 MTPA to 75,819 MTPA. We are also pleased to share that our Mundra plant received the prestigious London Metal Exchange (LME) Brand Listing for its lead metal under the brand name "**GRAVITA M**," validating global quality standards, enabling worldwide LME warehouse deliverability, and strengthening the Company's international market presence. Further, ICRA Limited upgraded the Company's credit rating, reflecting its strong financial profile and prudent capital management.

In line with **VISION 2030**, Gravita is reinforcing its leadership in core recycling businesses while strategically diversifying into high-growth verticals. The Company commissioned a pilot lithium-ion battery recycling project and expanded its portfolio through the acquisition of RMIL, marking its entry into copper recycling. Backed by continued capacity expansion, diversification of revenue streams, a rising contribution from value-added and non-lead businesses, operational excellence, and disciplined ESG-led execution, Gravita is well equipped to capitalize on the expanding circular economy opportunity and create superior long-term value for its stakeholders. ”



Scalable Growth with Diversification

- Expansion across core recycling segments
- Expansion in new verticals: Copper, Rubber & Steel

Disciplined Growth Targets

- ~20–25% Volume CAGR
- ~ Sustain high ROIC (~25%)
- ~30–35% profitability growth



Evolving Business Mix

- Increasing share of value-added products (~45–50%)
- Expanding contribution from non-lead businesses (~35–40%)

Sustainable & Efficient Operations

- Higher renewable power usage (~25–30%)
- Improved energy efficiency (~8–10% reduction)

Our Priorities





25 %
Revenue CAGR – 5 Yrs



9–10%
Consistent EBITDA margins



AA–
External credit rating from
ICRA & India Ratings



48%
PAT CAGR – 5 Yrs

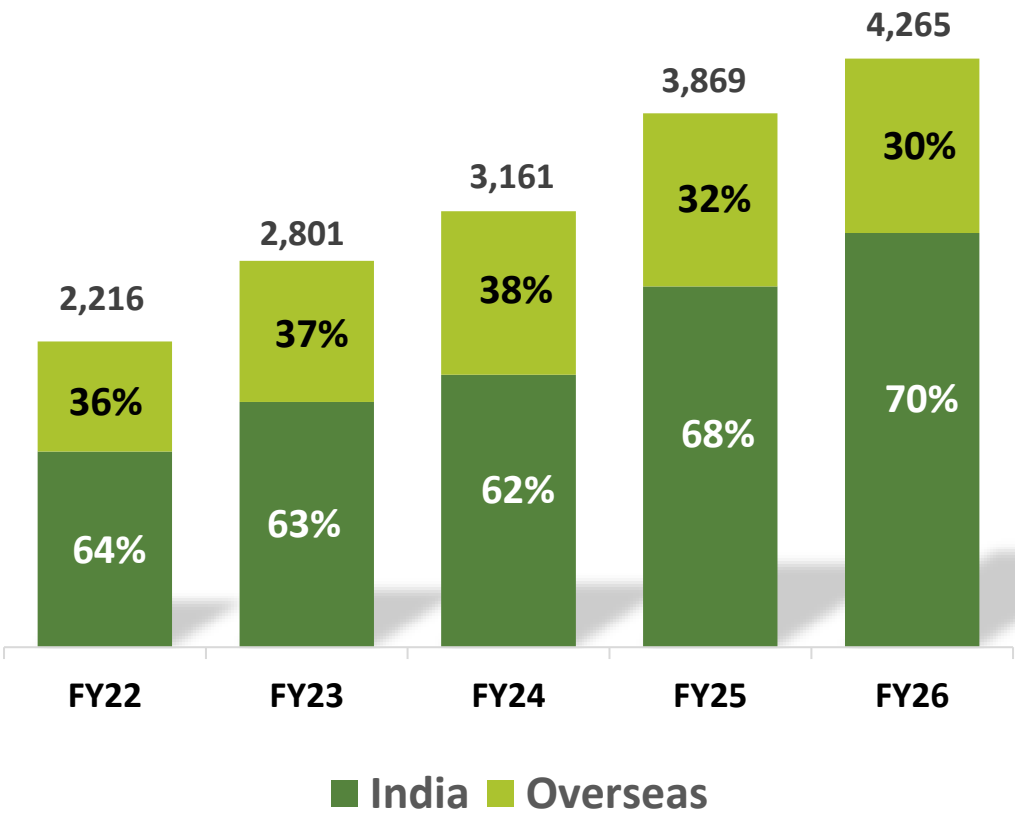


Locking the margins
Back-to-back hedging
mechanism in place

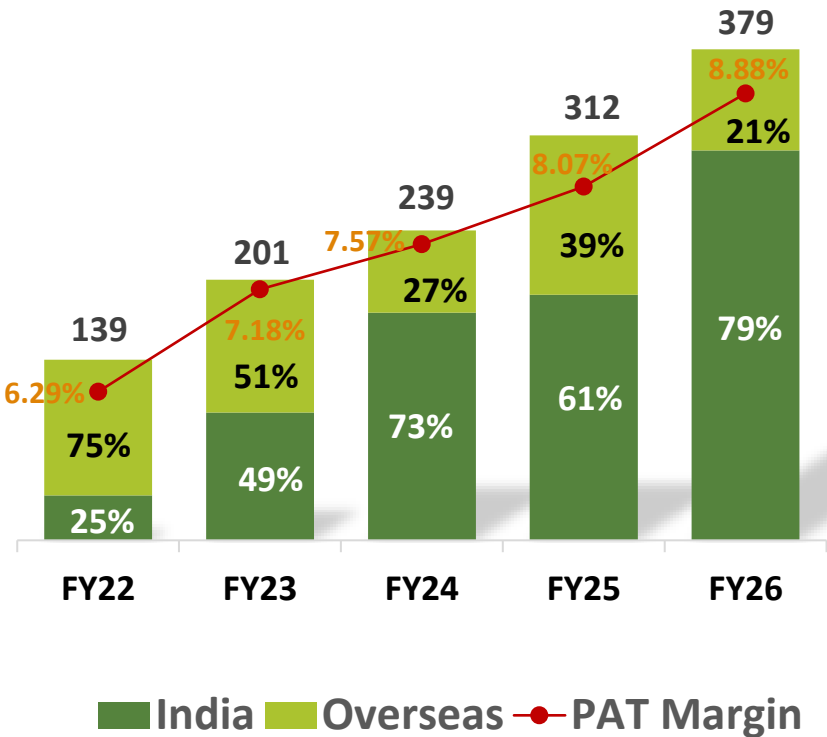


15 Years
Dividend payouts history

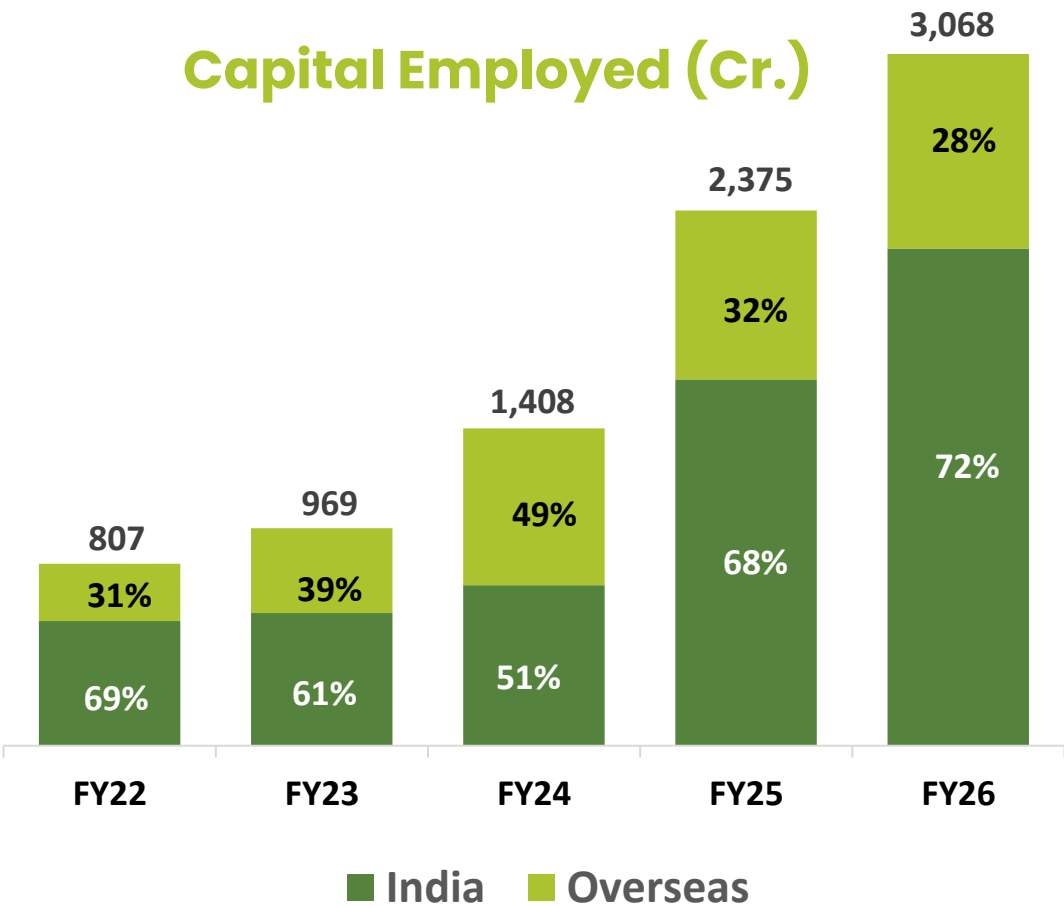
Revenue (Cr.)



PAT (Cr.) and PAT Margin (%)



Capital Employed (Cr.)



Quarterly Highlights – Q1 FY27



Shaping Tomorrow - VISION 2030

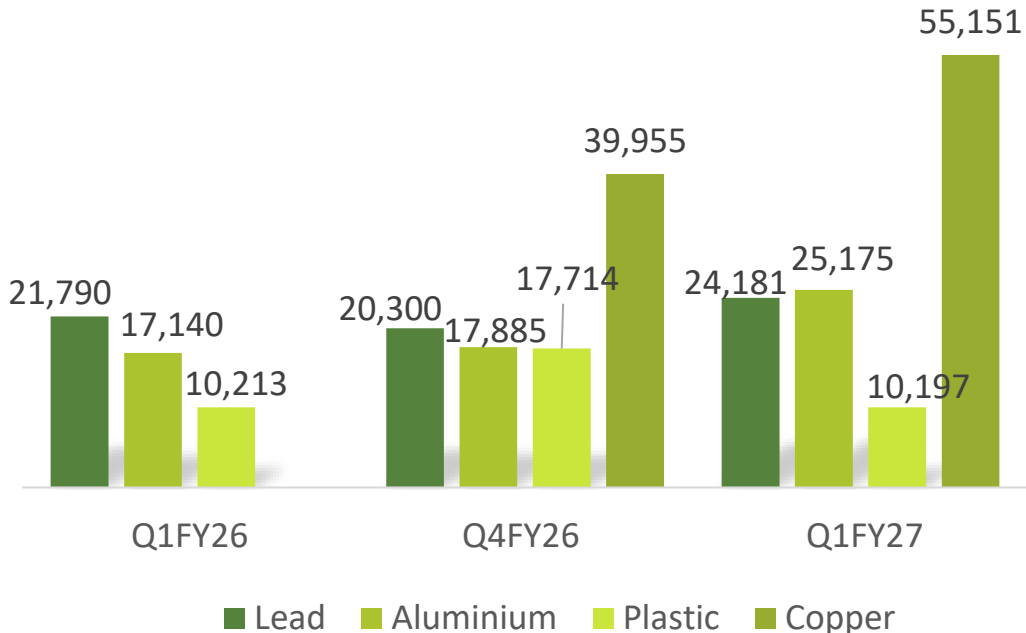
4 %
Volume Y-O-Y

42 %
Revenue Y-O-Y

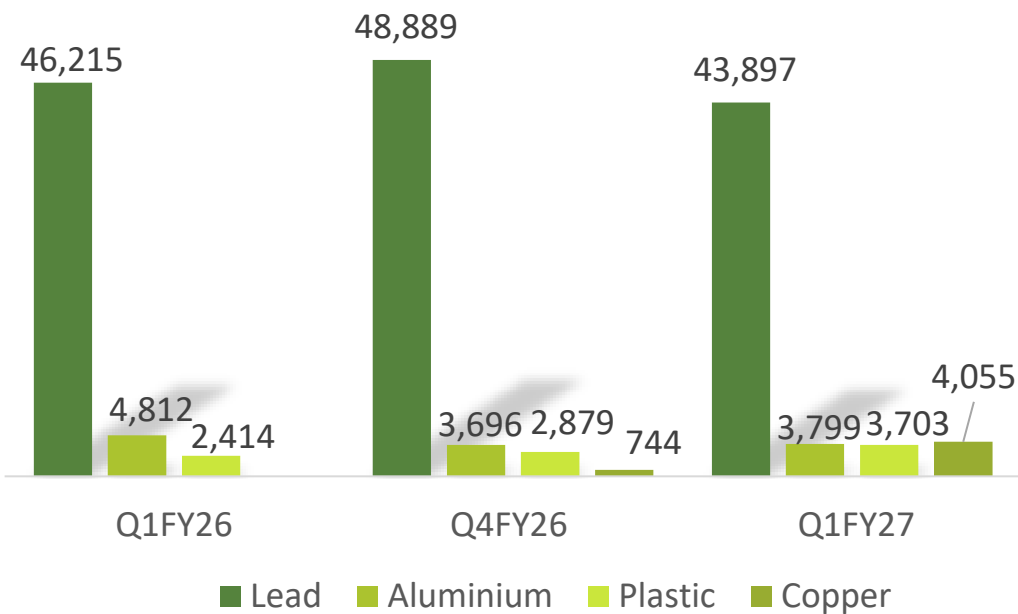
29 %
EBITDA Y-O-Y

14 %
PAT Y-O-Y

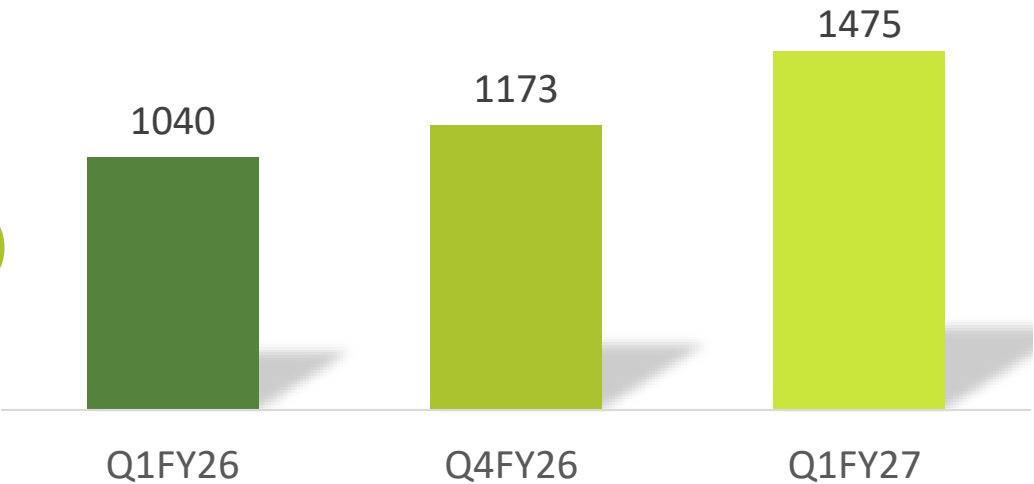
EBITDA per MT



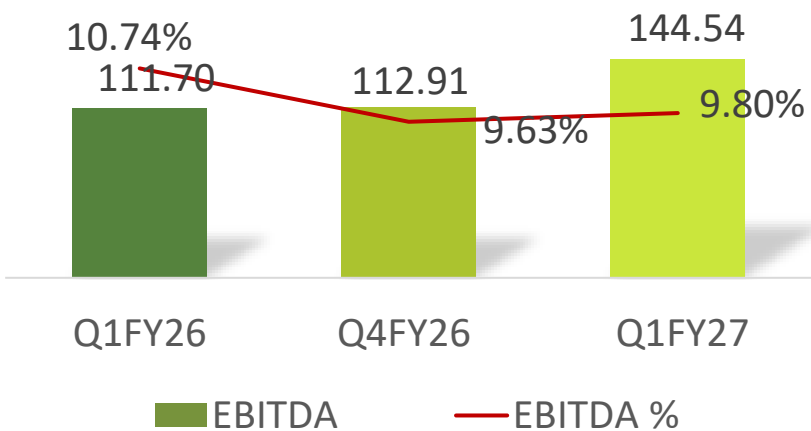
Volume (MT)



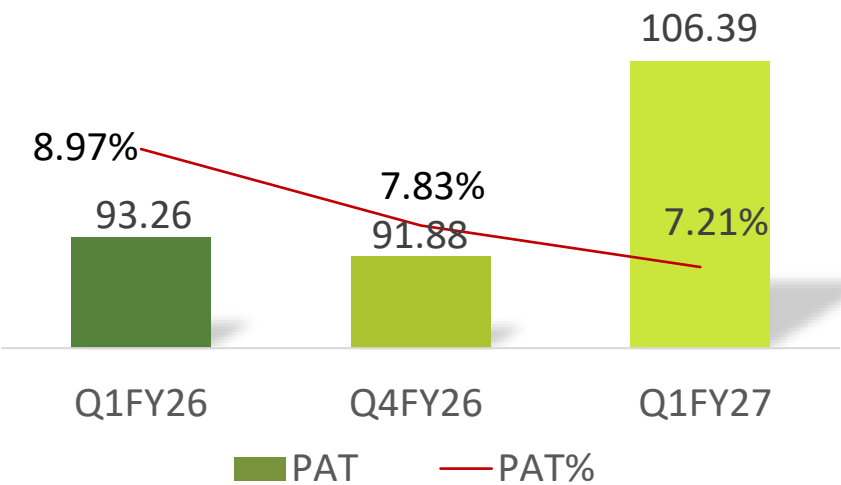
REVENUE (Cr)



EBITDA* (Cr)



PAT (Cr)

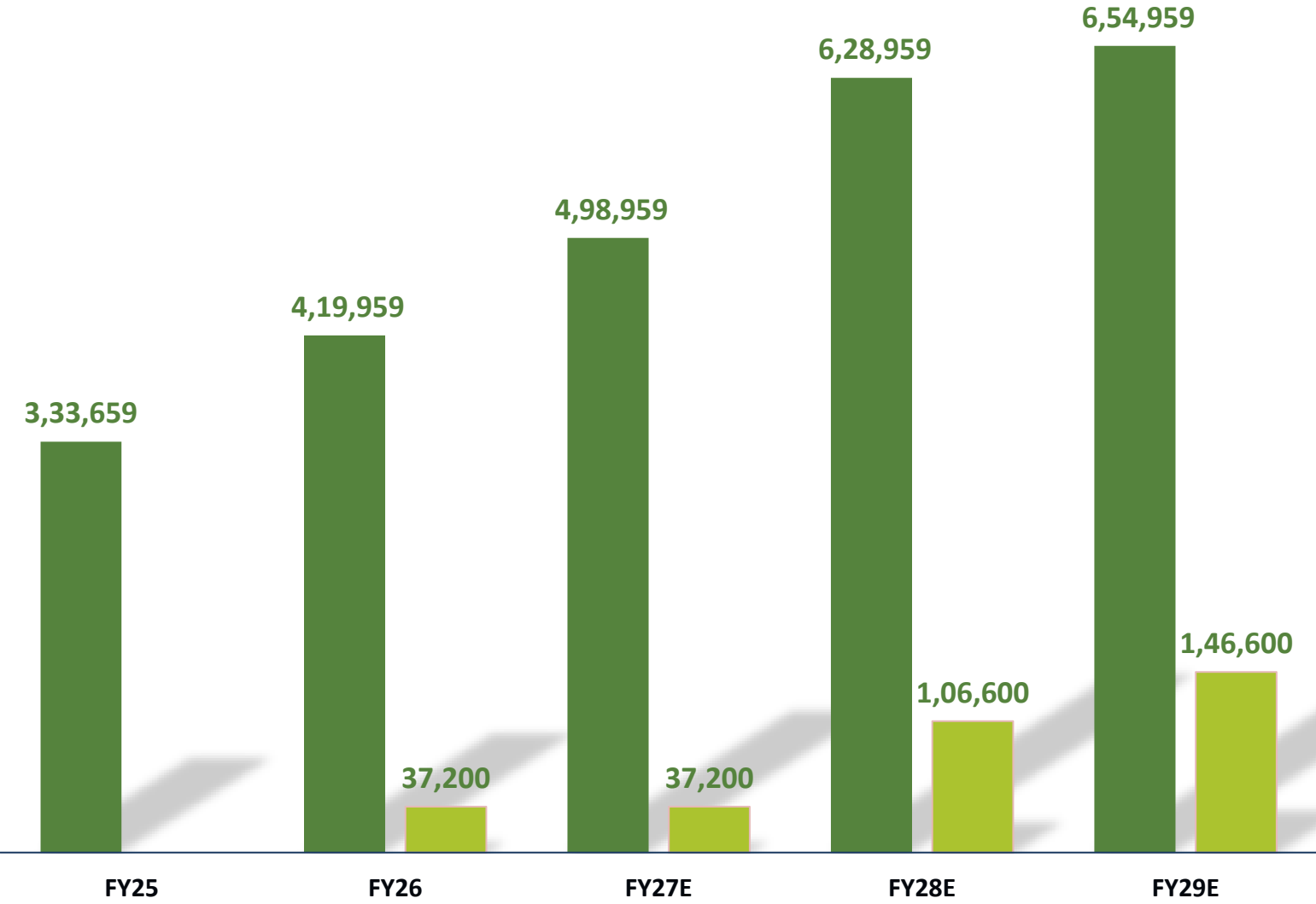


*EBITDA after adjustment of income/loss from Currency & Metal hedging and ECL reversals/charges

Capacity Expansion & CAPEX over the Years

Shaping Tomorrow - VISION 2030

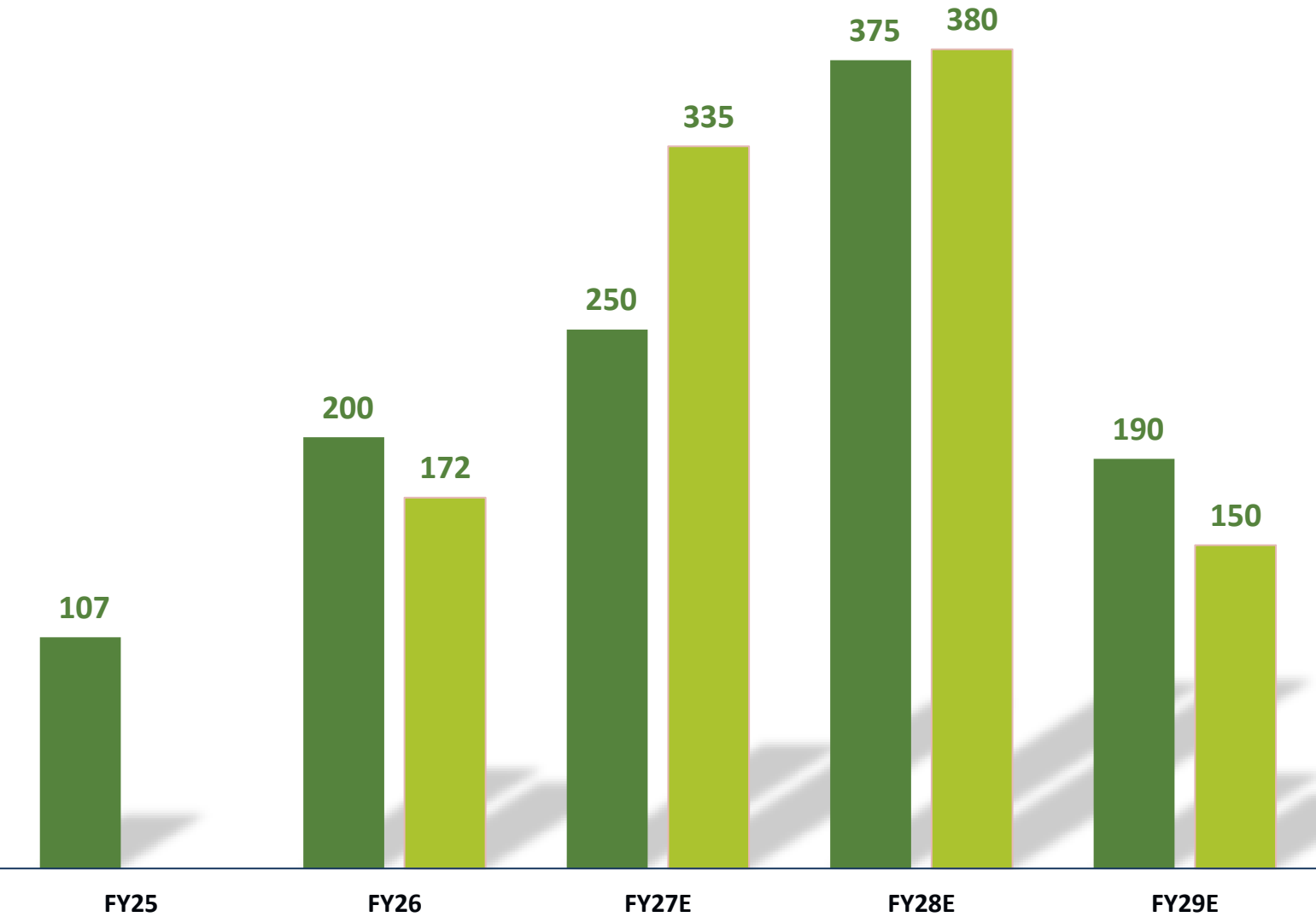
Capacity (MT)



Existing Verticals New Verticals

8,00,000+ MTPA Capacity planned by FY 2029

Capex (Cr)



Existing Verticals New Verticals

CAPEX plan upto FY 2029

Strategic Entry into Copper : Acquisition of RMIL

Enters copper and copper alloys segment through strategic acquisition of RMIL, strengthening non-lead portfolio

Gravita has acquired 99.44%* stake in Rashtriya Metal Industries Limited (RMIL) for Rs. 561.84 crore, marking its strategic entry into the copper and copper alloys segment. The acquisition strengthens its non-lead portfolio and enhances its position as an integrated, multi-material recycling and value-added products company.

About RMIL



Legacy & Global Presence

Founded in 1946, RMIL is one of India’s oldest copper and copper alloy manufacturers, with exports across key global markets.



Strong Manufacturing Base

Operates a dedicated facility in Sarigram, Gujarat with a capacity of 31,200 MTPA.



Solid Financial Performance

Reported revenue of Rs. 1040 Cr and EBITDA of Rs. 82 Cr for entire FY26

Acquisition Rationale and Synergies



Portfolio Diversification & Value Chain Expansion

Entry into copper & alloys expands beyond lead, plastic, rubber, lithium and aluminium, strengthening multi-metal integration



Margin Enhancement & Efficiency

Improved product mix and operating leverage drive higher margins



Access to High-Barrier Segments

RMIL’s presence in electrical & defence, unlocks new business segments



Cross-Selling Synergies

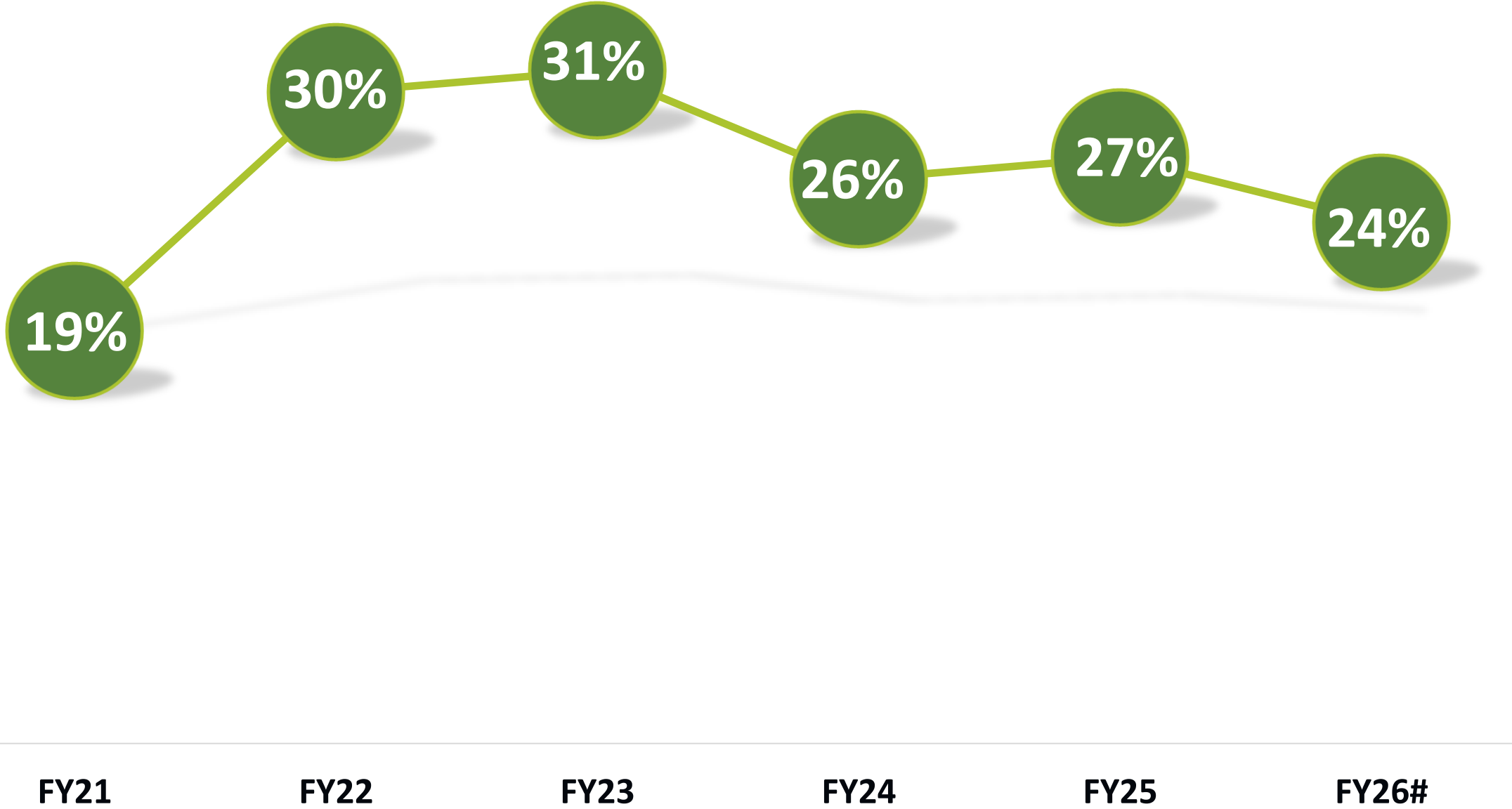
Opportunity to leverage RMIL’s customer base to drive incremental revenues



Backward Integration

Copper scrap-to-alloy capability enhances cost control and reduces supplier dependency.

*As on 07.05.2026



Target ROIC* **25% +**

Drivers of ROIC

- Improving industry dynamics
- Resultant reduction in working capital
- Improving demand-supply
- Value added products

#Pre acquisition of RMIL on 12th March 2026
*on Average Invested Capital (Pre-tax)

Capital Allocation policy for new projects

*EBIT after adjustment of income/loss from Currency & Metal hedging

3 Years

Maximum Payback period

25%+

ROIC

8+

Asset turns

Leveraging Existing Gravita'S Strengths

Our Entry into new verticals is based on proven, existing Gravita's Strengths.



Barriers to Entry



**Turnkey Recycling
Technology Solutions**



**Global Operations &
Integrated Supply Chain**



Deep-rooted
procurement
network

Diversified
Customer
network



**Robust
Management**



Operation Excellence



**Customized & Value-
Added Products**

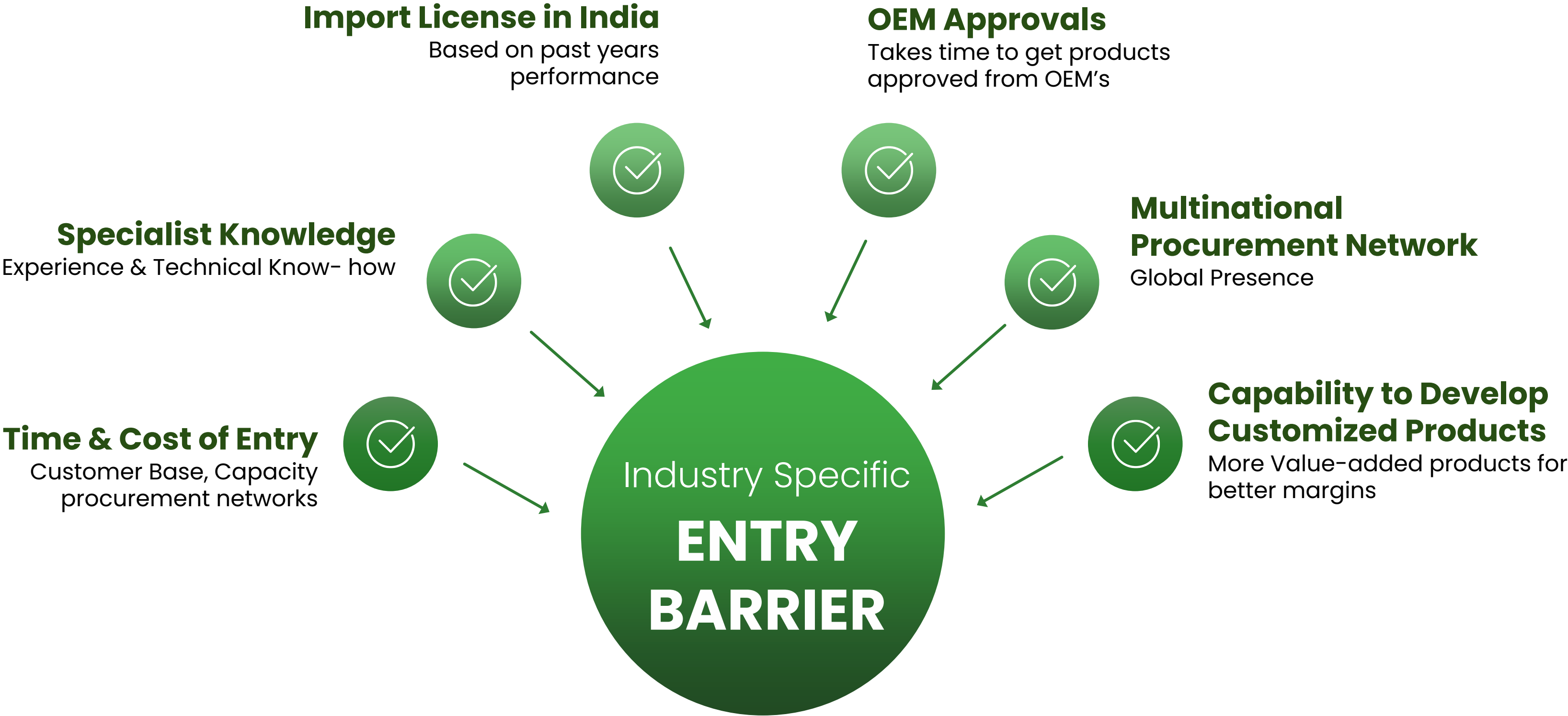


Strong Partnering Capability



**Risk Mitigation-Back-
to-Back Hedging
Mechanism**







- Global spread helps reduce logistics costs and procure material cheaper.
- Start small > grow volumes > establish new plants close to procurement sources.
- Increased flexibility in recycling closest to raw material access and consuming markets.

America

- Dominican Republic

Europe

- Romania (Piatra Neamț)

Africa

- Ghana (Accra)
- Senegal (Dakar)
- Mozambique (Maputo)
- Tanzania (Dar-es-Salam)
- Togo (Lome)

Asia

- India
 - Kathua (J&K)
 - Jaipur (Rajasthan)
 - Jaipur SEZ (Rajasthan)
 - Chittoor (Andhra Pradesh)
 - Mundra (Gujarat)
 - Sarigam (Gujarat)
- Sri Lanka (Mirigama)



39

Own yards

2200+

Touch points

3,30,000 MT+

Scrap collection

Americas

Touch Points- 40+
Scrap collection (MT) -47,500+

Europe

Own Yards - 1
Touch Points- 60+
Scrap collection(MT) - 13,000+

Africa

Own Yards - 32
Touch Points- 900+
Scrap collection (MT) -74,250+

Asia

Own Yards - 6
Touch Points- 1200+
Scrap collection(MT) - 1,92,250+

Australia

Touch Points- 5+
Scrap collection(MT) - 3100+



Diversified Customer Network – Global

37
Countries

400+
Customers

2,13,000 MT+
Recycled products delivered

Americas

Countries – 4
Customers –6
Delivered- 2,250 MT +

Europe

Countries – 6
Customers –11
Delivered- 5400 MT +

Middle East

Countries – 8
Customers –32
Delivered- 35,700 MT +

Asia

Countries – 13
Customers –340
Delivered- 1,54,000 MT +

Africa

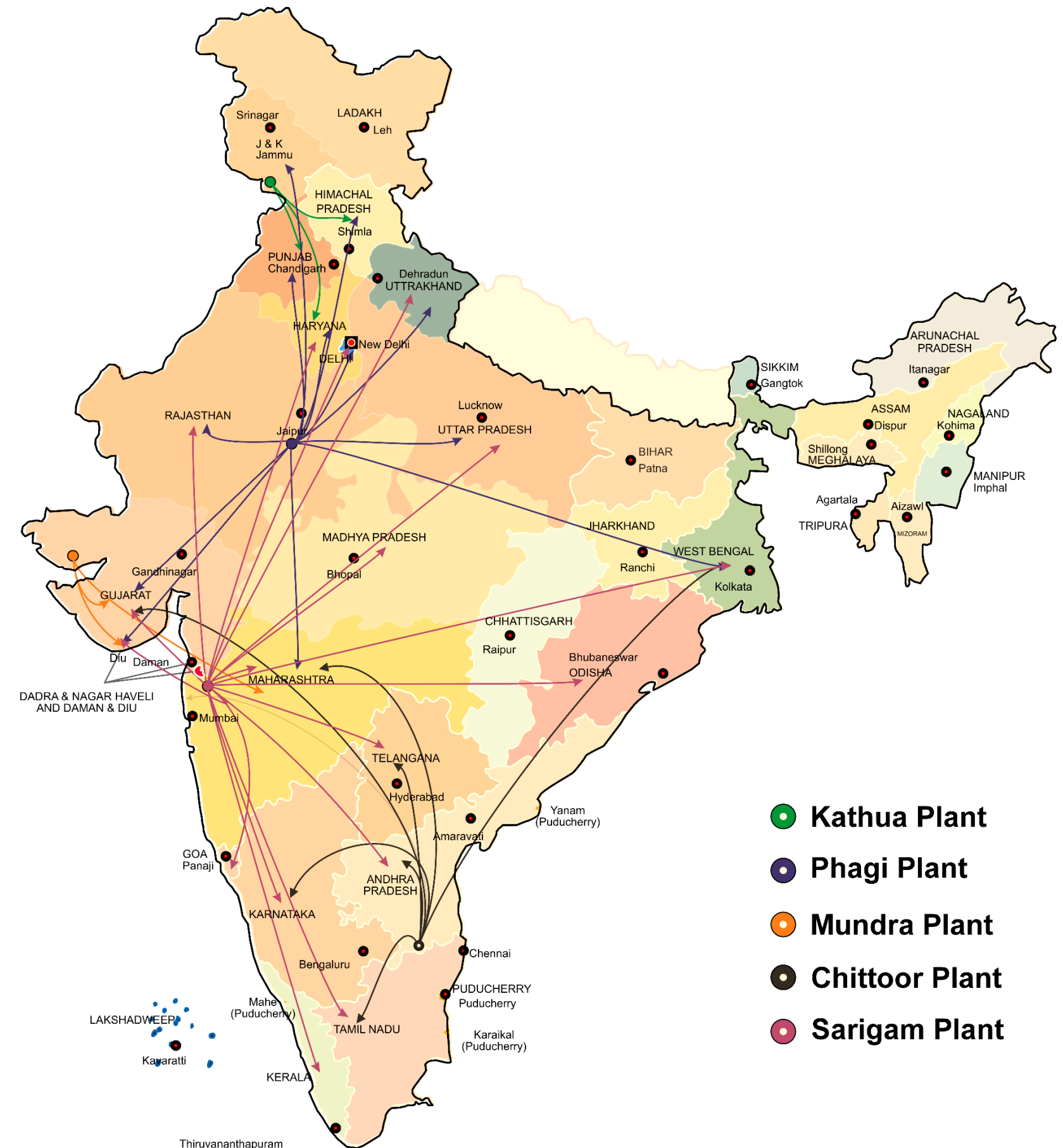
Countries – 5
Customers –19
Delivered- 3,700 MT +



Diversified **Customer Network**– India

Gravita with pan India presence enjoys the logistic benefits by serving :

- **250+**
Domestic customers in 22 states in India
- **50+**
Overseas customers in 25 countries.



06

Recycling Verticals

14

Manufacturing
Plants

2200+

Touch Points
Globally

63%

Customized &
Value-added
products*

4.76

Lac+ MT
Production
Capacity*

50%

Capacity
Utilization

24%

Overseas
Capacity*

3.30

Lac+ MT Scrap
Collection

ILA

India's only
Accredited Plants

60,000

MT+ Healthy
Orderbook

* As on 27.07.2026 (Excluding internal Rubber)

Our Partners – Strong Partnering Capability



Disclaimer : All logos & trademarks are owned by respective IP owners

Turnkey Solutions For Recycling



**In house
Recycling
Technology**

**Technical
Consultancy &
Services for
Recycling**

**PLC based
Control &
Monitor System
for advanced
set-ups**

**Executed more than
70+ turnkey
projects globally
including Qatar, UAE,
Saudi Arabia,
Poland, Chile**

**Annual
Maintenance
Contracts**

**Regular R&D for
cost effective &
environment
friendly
processing**

Planning ➤ **Design** ➤ **Fabrication** ➤ **Testing** ➤ **Installation** ➤ **Operation** ➤ **Handover**

ROBUST MANAGEMENT & Focus On Human Capital



Rajat Agrawal
Chairman & Managing Director



Yogesh Malhotra
Whole Time Director & CEO



Sunil Kansal
Whole Time Director & CFO



Naveen Sharma
*Executive Director**



Rajeiv Surana
*Executive Director**



Yogesh Kharbanda
*Executive Director**



Ajay Thapliyal
*Director**



Sandeep Choudhary
*Director**



30 Yrs +
Avg Management
Experience in diversified
Industries



100%
Employees covered
under incentive
schemes



34 Yrs
Average Employee
Age



3,500 +
Employees



250+
Professionals
(CA's, MBA's,
Engineers)



4 Yrs
Average Employee
Association



15 Yrs
Average
Management
Association



4 rounds
ESOP's

* Non-Board Member

Customized and Value-Added Products

Our Capability to produce customized and value-added products for diversified customer segments gives us better margins and larger pie of customer's product mix.



Customized Lead Alloys



Lead Bricks



Red Lead



Lead Sheets



TPO



Customized Aluminium Alloys



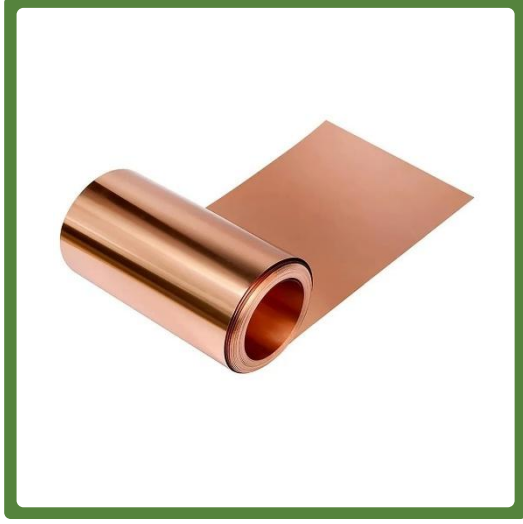
Plastic Granules



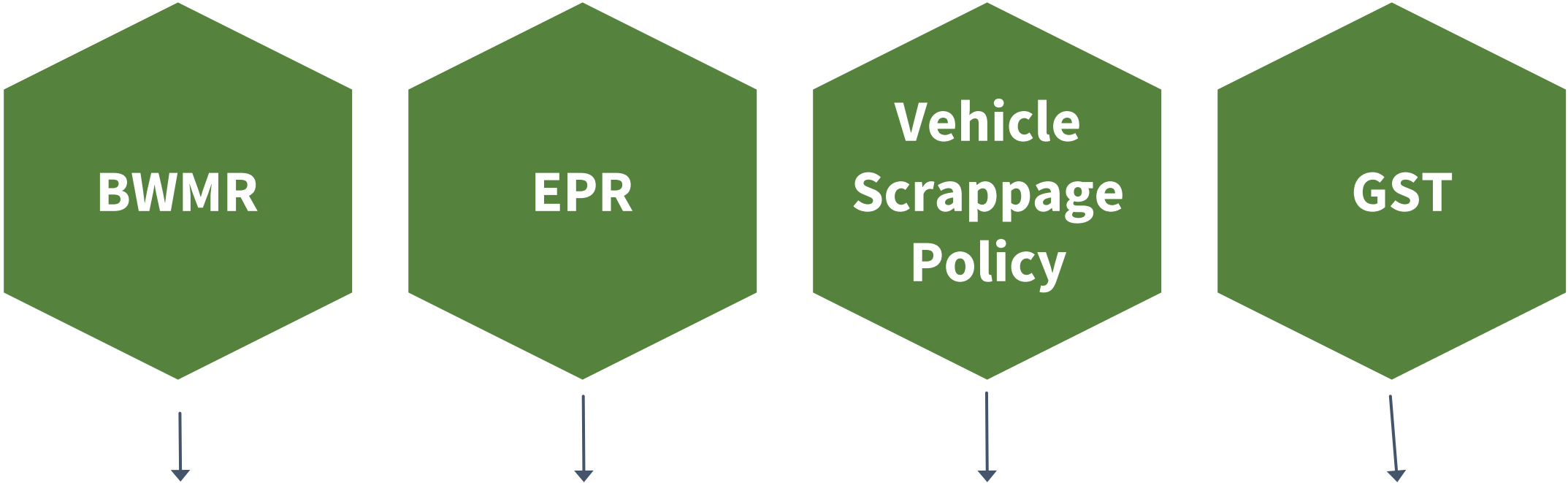
Copper Sheets



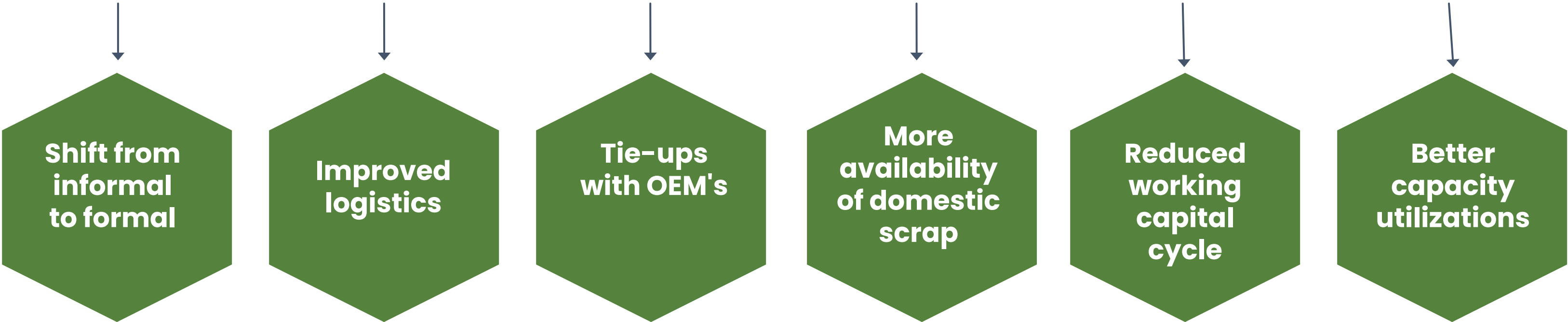
Brass Cups



Copper Foils



PARADIGM SHIFT



Deriving Value from Waste through Modern Recycling and Recovery



Recycled Products*

Lead – 1,98,398 MT
Aluminium – 11,719 MT
Plastics – 9,482 MT
Tyre Oil- 5,890 KL

Conserving Nature

- 20% green energy (biofuels + RE) in total energy usage
- Improving circularity – 10% energy consumption from alternative fuels (AFR)

Alternate Energy Source – Solar

- 26% jump in RE power generation YoY
- 1.16 Million units of RE power generated in FY27-Q1.
- Term sheet signed for 4.7 MWe of Hybrid RE Power for RMIL.

Clean Technology Initiatives

- Continued Oxygen trials at Phagi and planned for Chittoor in Q2.
- Electric Forklift introduced in Phagi refining section.
- 10 KLD STP commissioned in Senegal, improving recycling rate & reducing freshwater usage.

* FY 25-26

Aiming to make Holistic & Meaningful Contributions to Society



29% improvement in LTI &
5% increase in Manhours
YoY.

Rolled out first ever talent
development programme,
“Gravita Ignite”

Women employees stood
at 7%

100% Health insurance
coverage for employees

67% reduction in quality
complaints YoY.

100% plants are ISO
9001:2015 certified, 50%
plants ISO 14001 & 45001
certified

* Women employees decreased from 8.2% to 7.1% of total workforce due to RMIL inclusion

Weaving a Culture Rich in Ethics, Accountability and Transparency

50%
Independent
Directors

AA
Ratings by
ICRA & India
Ratings

ILA*
Registered
Plants

MCX
Empaneled
Brand

ISO
9001:2015
Certified

Board Composition

- 50% Independent Directors on Board
- Created ESG committee of Board of Directors

Zero Ethical Breaches

- Zero complaints of ethical breaches and non-compliance with statutory requirements across our plants.
- Focus on imparting training on Code of Conduct & Human Rights Policies.

Achievements

- Received ISCC EU & ISCC PLUS Certification for African Plants.
- Best Sustainable supplier award to Chittoor unit from Amara Raja Energy & Mobility Ltd.

Executive Compensation Policy

- Compensation for Directors, KMP, and Senior Management are designed to strike balance between fixed and incentive-based components to drive business growth

Detailed Disclosures

- Completed Reasonable assurance for BRSR core indicators as per SEBI norms for listed companies.

*ILA – International Lead Association, a global Lead trade association

Thank You

SAVE THE PLANET

Nitin Gupta

Company Secretary

companysecretary@gravitaindia.com

M: + 91 70733 32660

CIN: L29308RJ1992PLC006870

Anant Jain

Investor Relations

anant.jain@gravitaindia.com

M: + 91 96546 58598

